

## Travel USA Visitor Profile



2024

## Introduction

- Longwoods International began tracking domestic American travelers in 1985 and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- An **overnight trip** is any journey for business or pleasure, outside your community and not part of your normal routine, where you spent one or more nights away from home.
- A **day trip** is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.
- This report provides an overview for Vermont's domestic tourism business in 2024.

## Methodology

Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Longwoods Travel USA®** survey. Respondents are selected to be representative of the U.S. adult population.

For Vermont, the following sample was achieved in 2024:



Overnight Base Size

633



Day Base Size

425

For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.



# Travel USA Visitor Profile

Overnight Visitation



## Past Visitation to Vermont

**81%** of overnight travelers to Vermont are repeat visitors

**57%** of overnight travelers to Vermont had visited before in the past 12 months

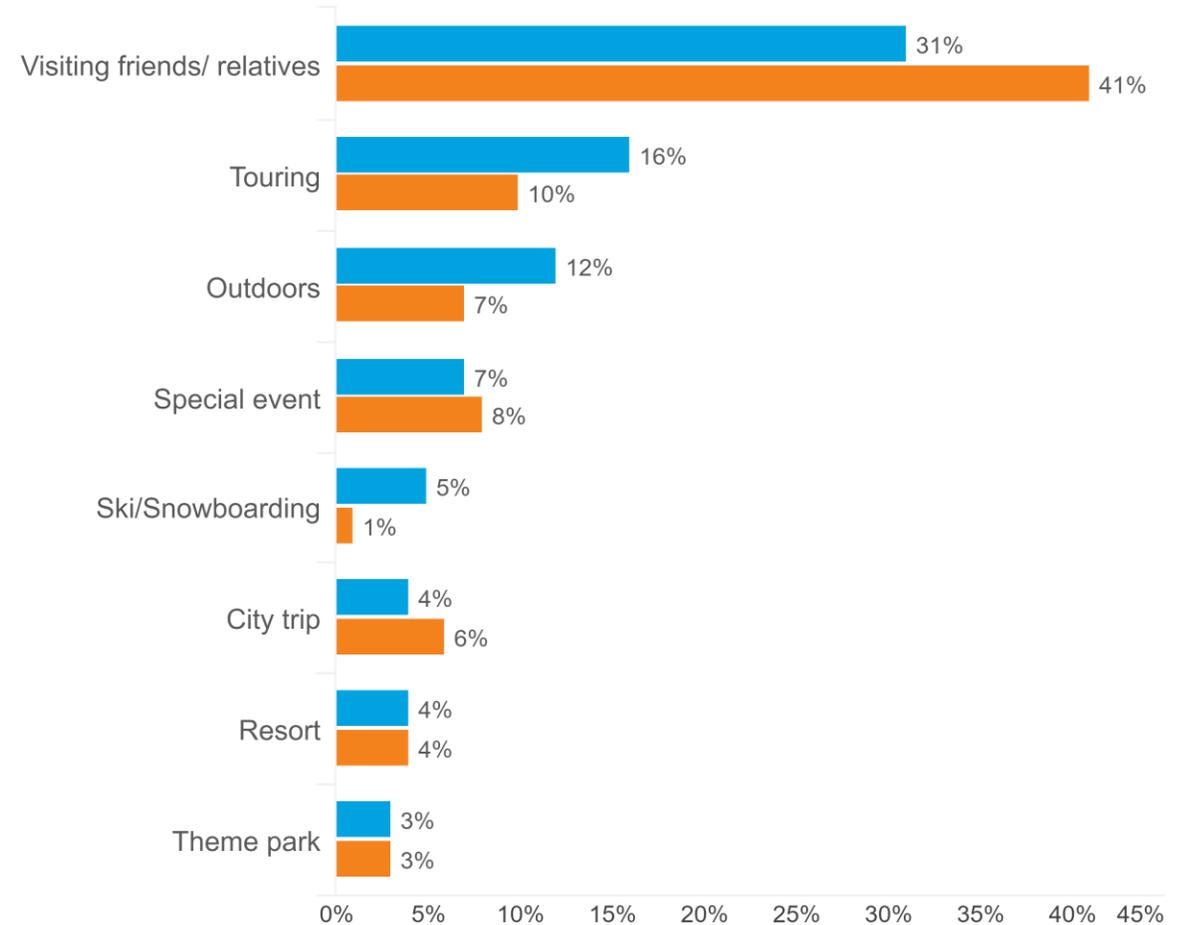
## Main Purpose of Trip

2024

Visiting friends/ relatives	31%
Touring	16%
Outdoors	12%
Special event	7%
Ski/Snowboarding	5%
City trip	4%
Resort	4%
Other business trip	4%
Business-Leisure	4%
Theme park	3%
Conference/ Convention	3%
Golf Trip	2%
Casino	2%
Cruise	2%

## Main Purpose of Leisure Trip (Top 8)

Vermont U.S. Norm



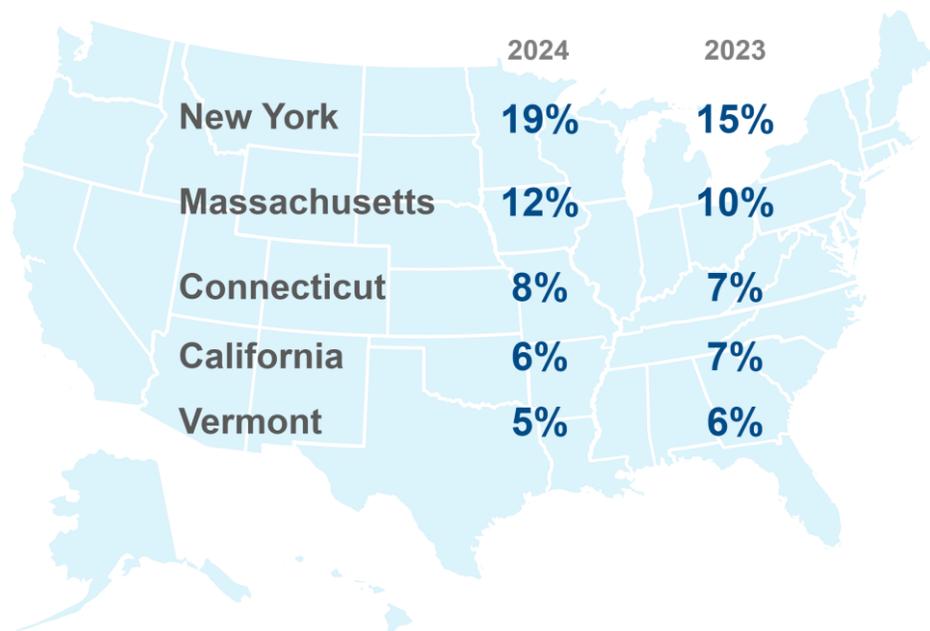
### 2024 Vermont Overnight Trips



### 2024 U.S. Overnight Trips



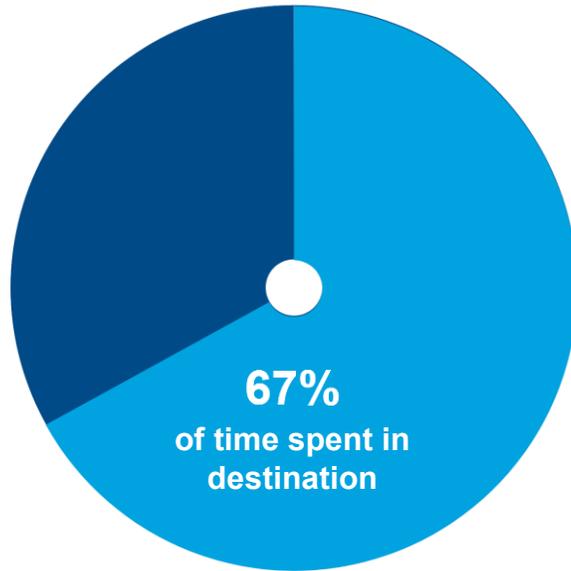
## State Origin of Trip (Top 5)



## DMA Origin of Trip (Top 7)

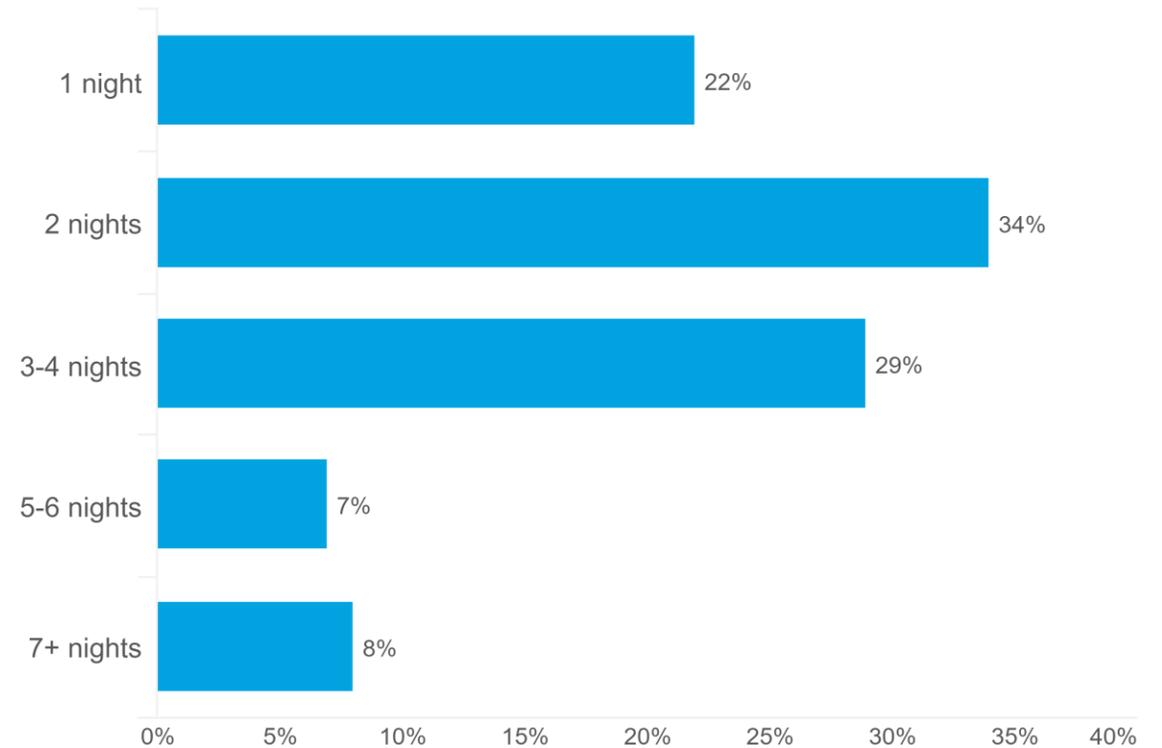
	2024	2023
New York, NY	16%	14%
Boston, MA	13%	12%
Burlington-Plattsburgh, VT	6%	8%
Hartford & New Haven, CT	6%	5%
Albany-Schenectady-Troy, NY	5%	4%
Los Angeles, CA	4%	5%
Chicago, IL	3%	1%

### Total Nights Away on Trip



Of the nights spent in the destination

### Nights Spent in Vermont



Vermont  
**4.5**  
Average Nights

U.S. Norm  
**3.7**  
Average Nights

Average number of nights  
**3.0**

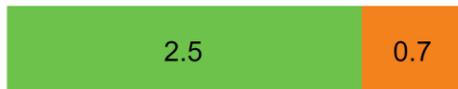
Average last year  
**3.3**

## Size of Travel Party

■ Adults ■ Children

\*Children is based on age, anyone under the age of 18

### Vermont



Total **3.2**

Average number of people

### U.S. Norm



Total **2.8**

Average number of people



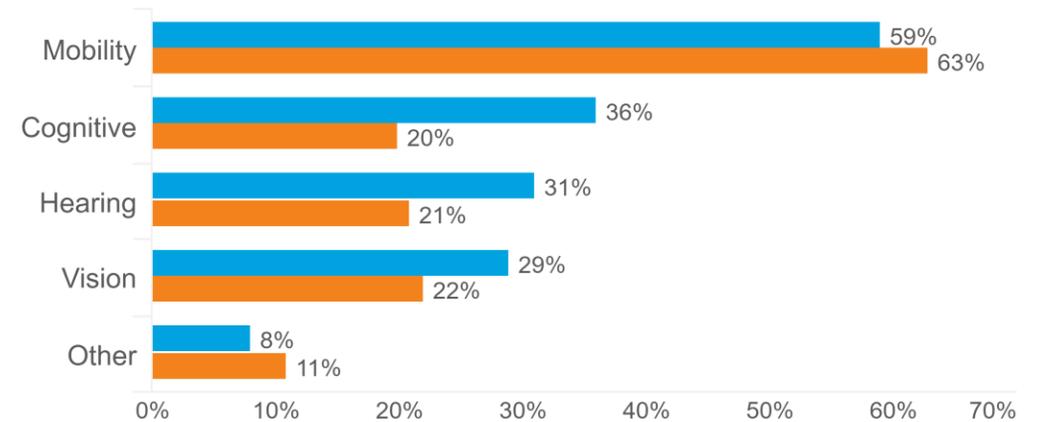
**26%** of travel parties had a travel party member that required accessibility services

U.S. Norm: **18%**

## Disability Categorization

Disability Categorization only asked to those with travel limiting disabilities within travel party

■ Vermont ■ U.S. Norm





**24%** of trips only had one person in the travel party

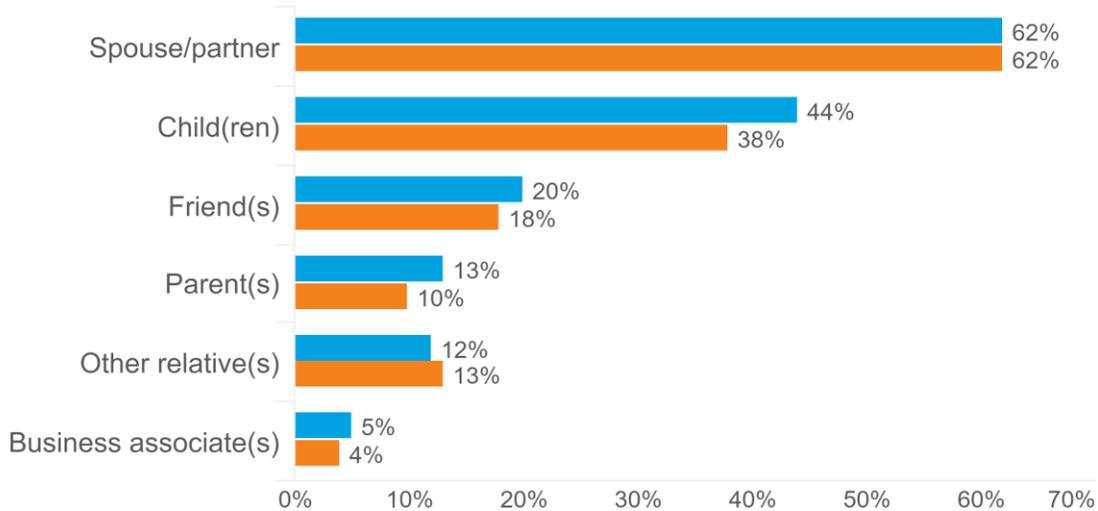
U.S. Norm: **26%**

## Composition of Immediate Travel Party

Base: 2024 Overnight Person-Trips that included more than one person

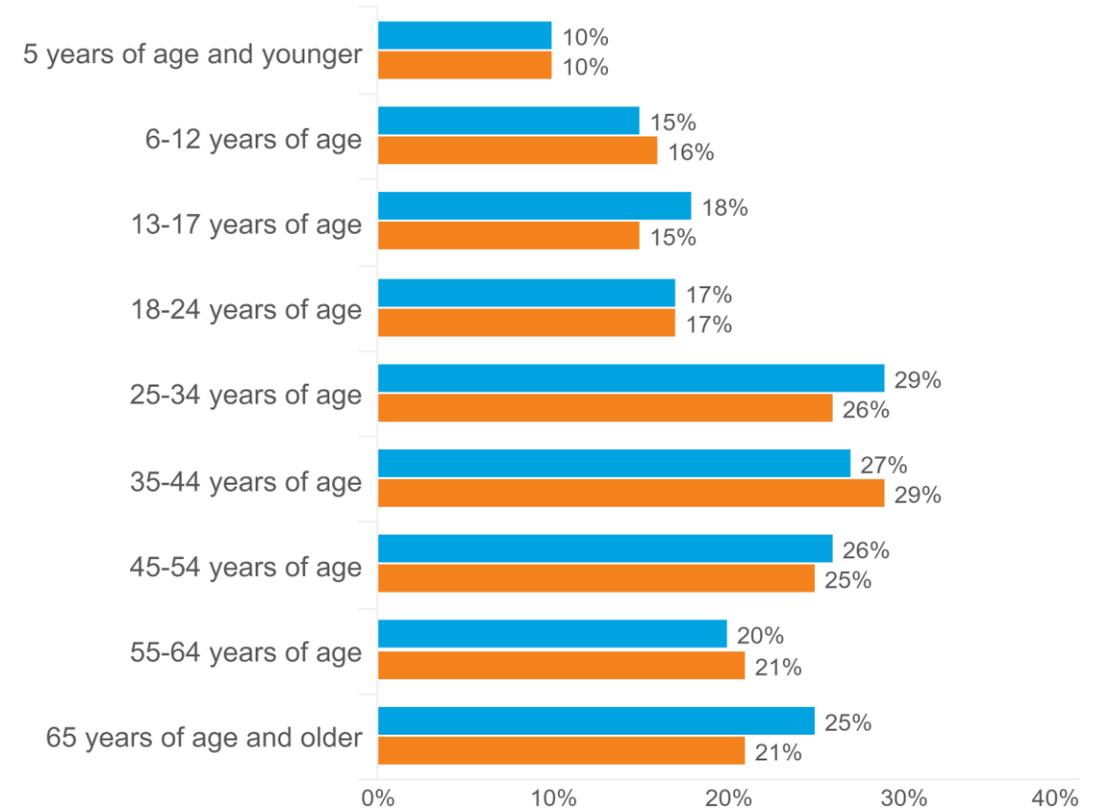
\*Child(ren) is based on the relationship to the respondent

■ Vermont ■ U.S. Norm



## Travel Party Age

■ Vermont ■ U.S. Norm



# Vermont's Overnight Trip Characteristics

Base: 2024 Overnight Person-Trips

## Transportation Used to Get to Destination

**73%** used their own car/truck to get to their destination

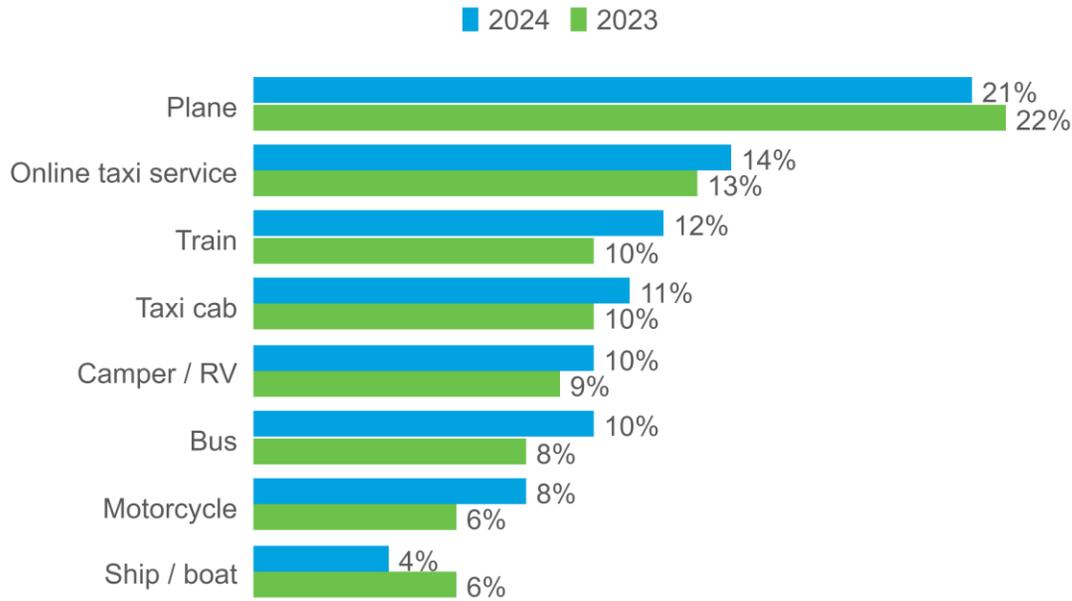
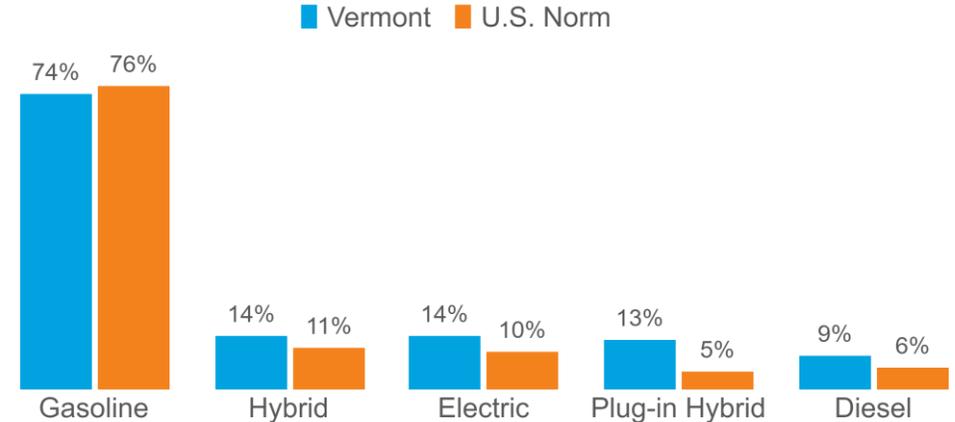
Previous year: **75%**

**16%** used a rental car to get to their destination

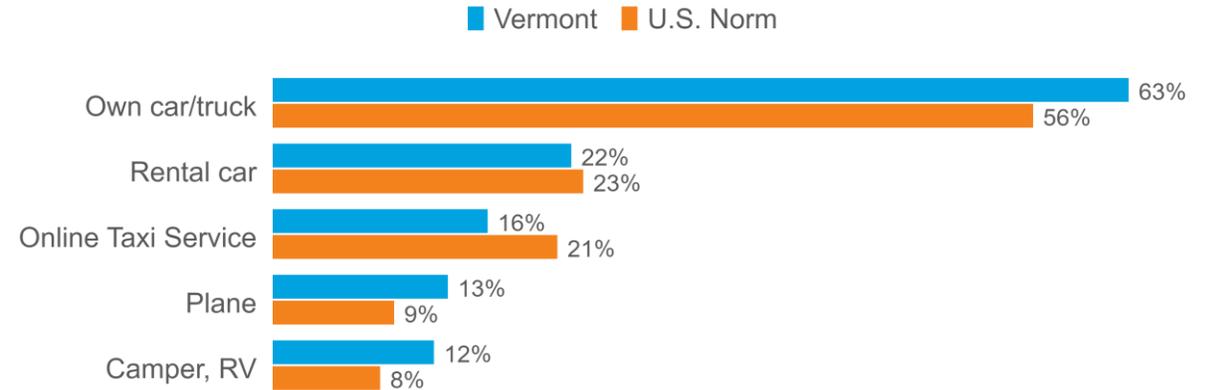
Previous year: **15%**



## Type of Vehicle Used to Get to Destination



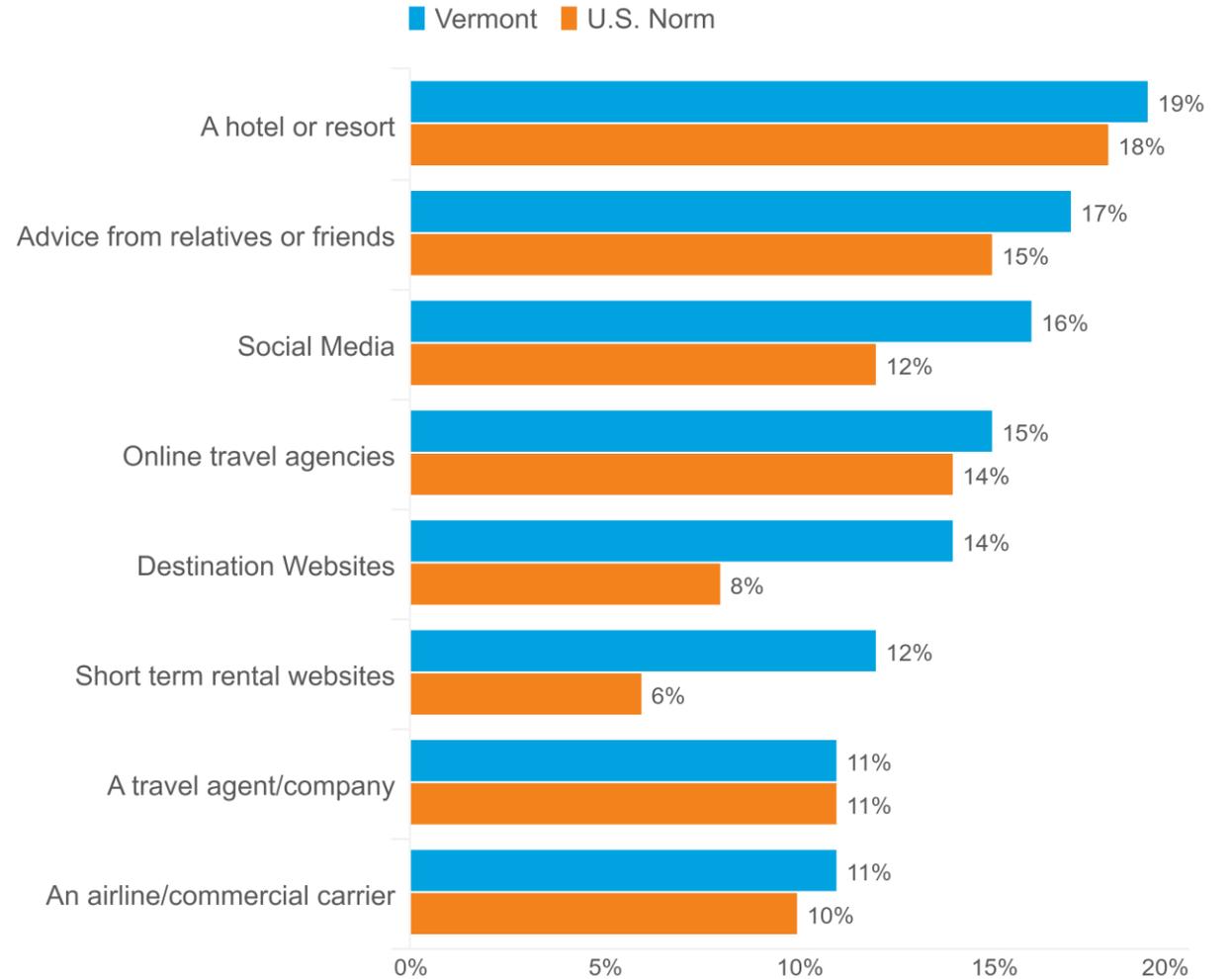
## Transportation Used Within Destination (Top 5)



## Length of Trip Planning

	Vermont	U.S. Norm
1 month or less	<b>30%</b>	<b>32%</b>
2 months	<b>17%</b>	<b>17%</b>
3-5 months	<b>23%</b>	<b>18%</b>
6-12 months	<b>12%</b>	<b>14%</b>
More than 1 year in advance	<b>6%</b>	<b>4%</b>
Did not plan anything in advance	<b>12%</b>	<b>14%</b>

## Trip Planning Information Sources (Top 8)

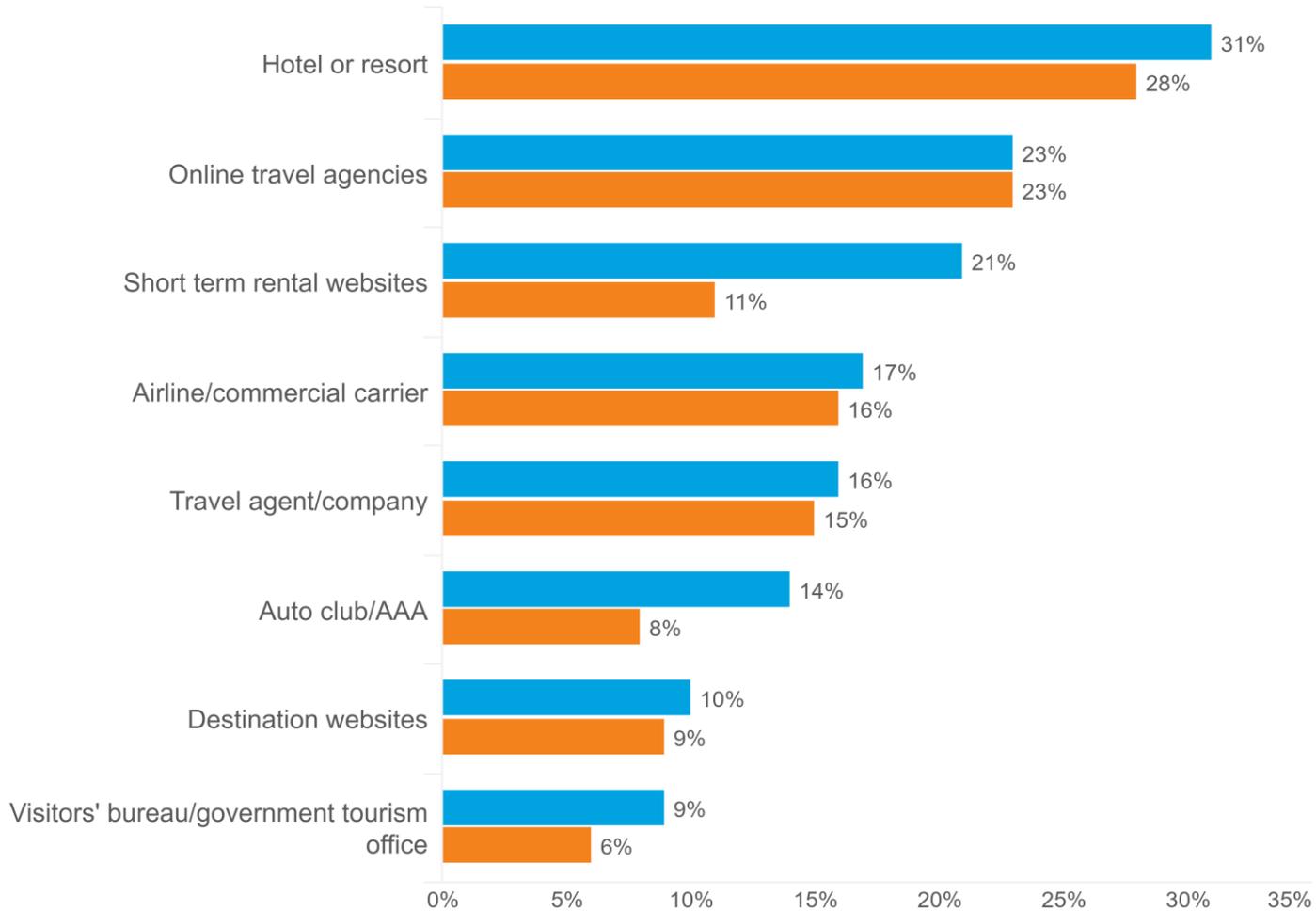


# Vermont's Overnight Trip Characteristics

Base: 2024 Overnight Person-Trips

## Method of Booking (Top 8)

■ Vermont ■ U.S. Norm



## Accommodations (Top 7)

	2024	2023
 Hotel	39%	33%
 Home of friends / relatives	23%	24%
 Motel	14%	15%
 Rented home / condo / apartment	12%	15%
 Bed & breakfast	11%	13%
 Resort hotel	11%	11%
 Rented cottage / cabin	11%	10%

## Activity Groupings

### Outdoor Activities



U.S. Norm: 49%

### Cultural Activities



U.S. Norm: 31%

### Business Activities



U.S. Norm: 17%

### Entertainment Activities



U.S. Norm: 62%

### Sporting Activities



U.S. Norm: 23%

### Other Activities



U.S. Norm: 28%

## Activities and Experiences

(Top 10)

	Vermont	U.S. Norm
Sightseeing	28%	20%
Shopping	27%	26%
Hiking/backpacking	20%	8%
Landmark/historic site	19%	13%
Winery/brewery/distillery tour	17%	8%
Bar/nightclub	15%	16%
Attending celebration	15%	14%
Museum	15%	12%
National/state park	15%	8%
Nature tours/wildlife viewing/birding	14%	8%

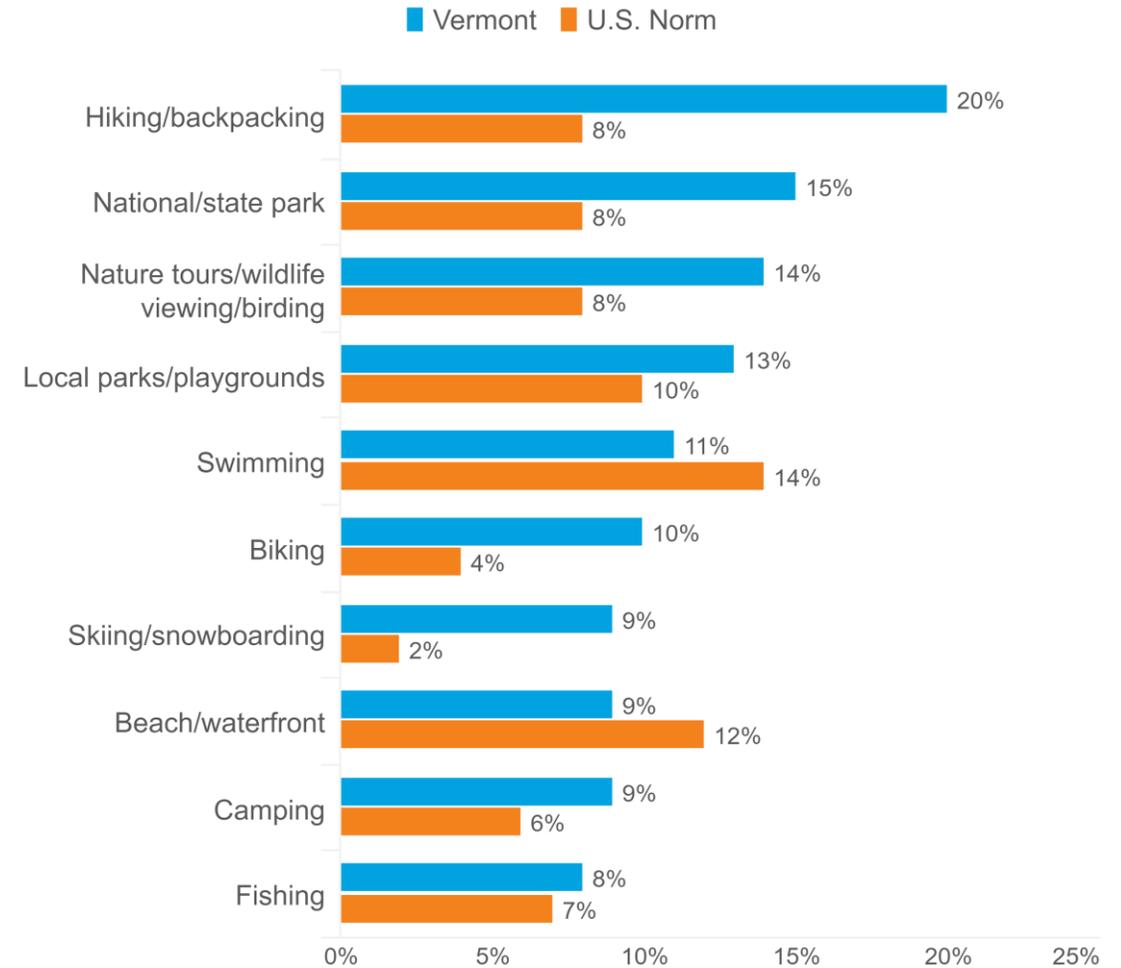


## Outdoor Activities

Vermont  
**62%**

U.S. Norm  
**49%**

## Outdoor Activities (Top 10)



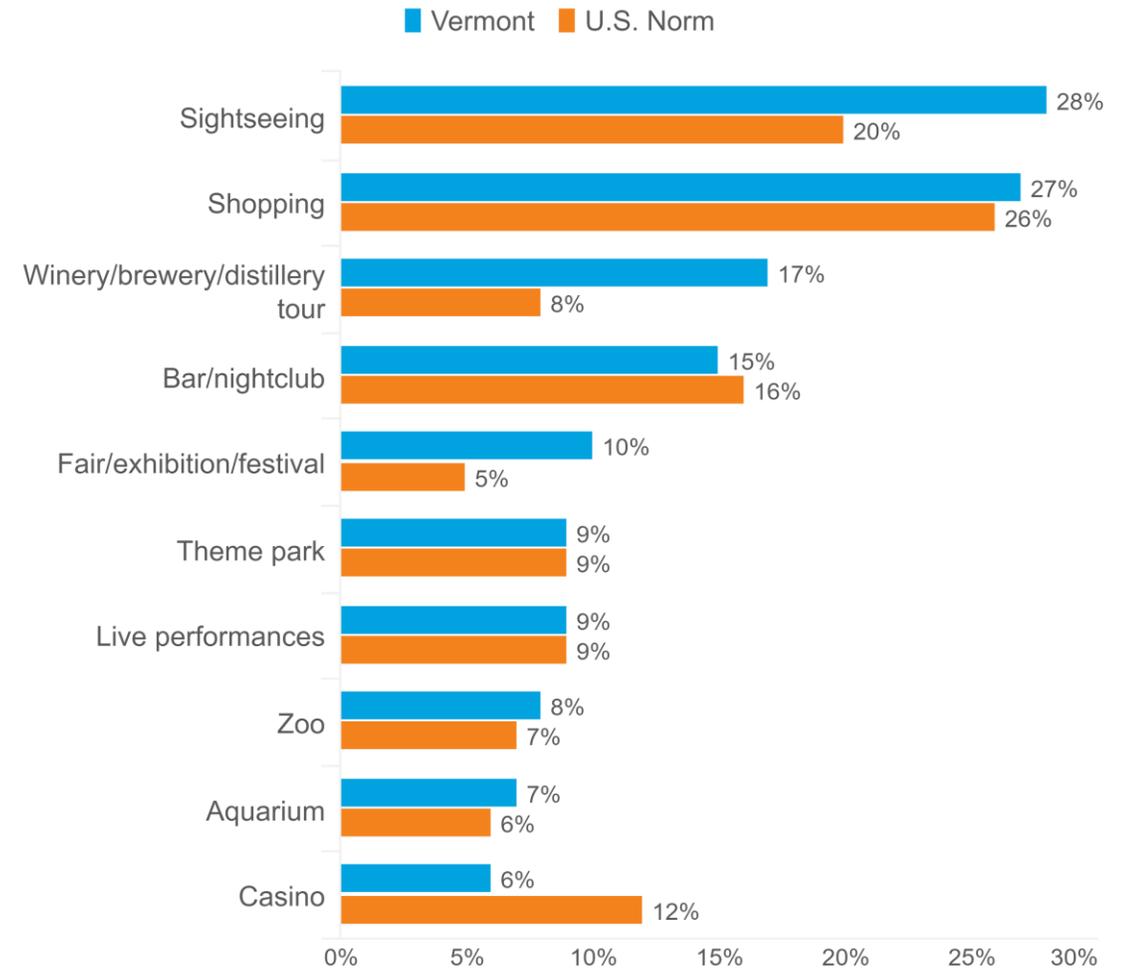


## Entertainment Activities

Vermont  
**63%**

U.S. Norm  
**62%**

## Entertainment Activities (Top 10)



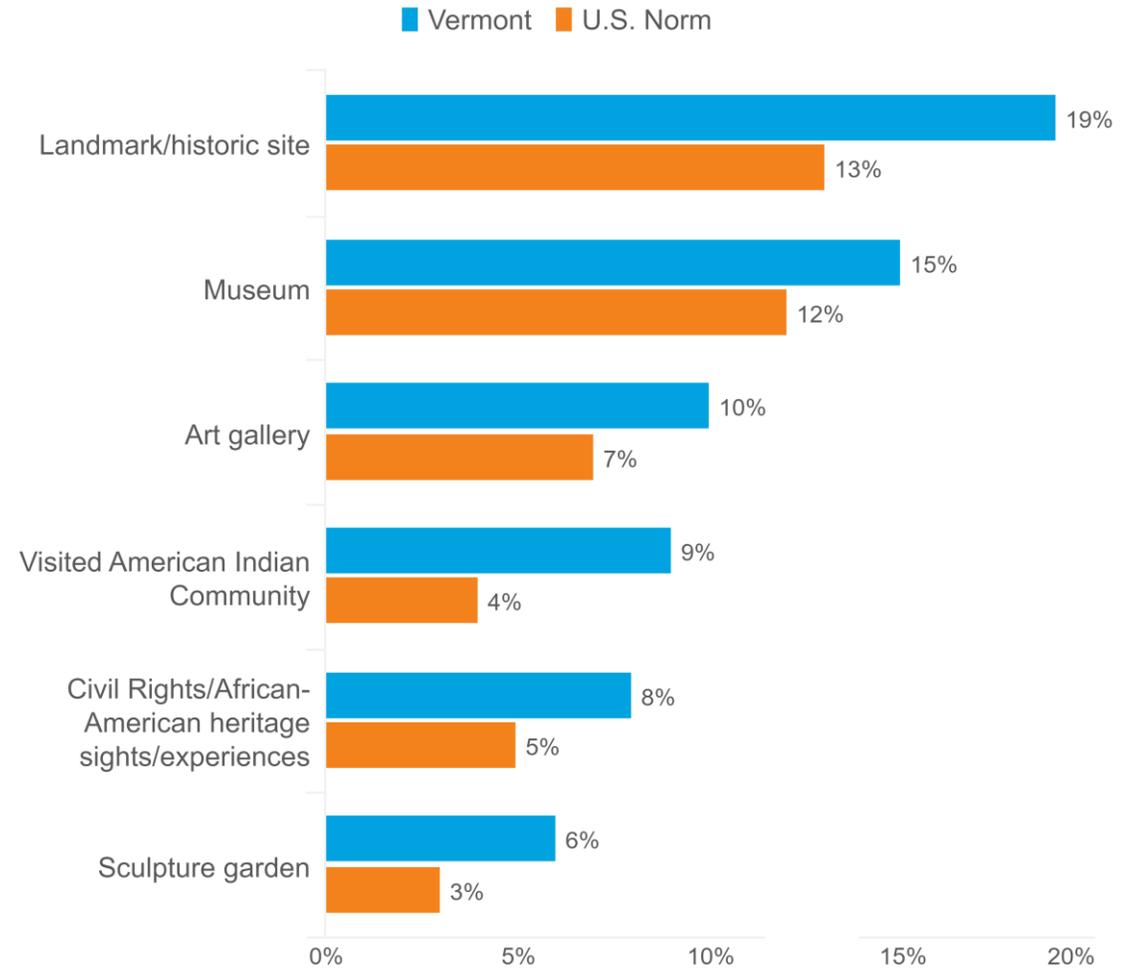


## Cultural Activities

Vermont  
**38%**

U.S. Norm  
**31%**

## Cultural Activities





## Sporting Activities

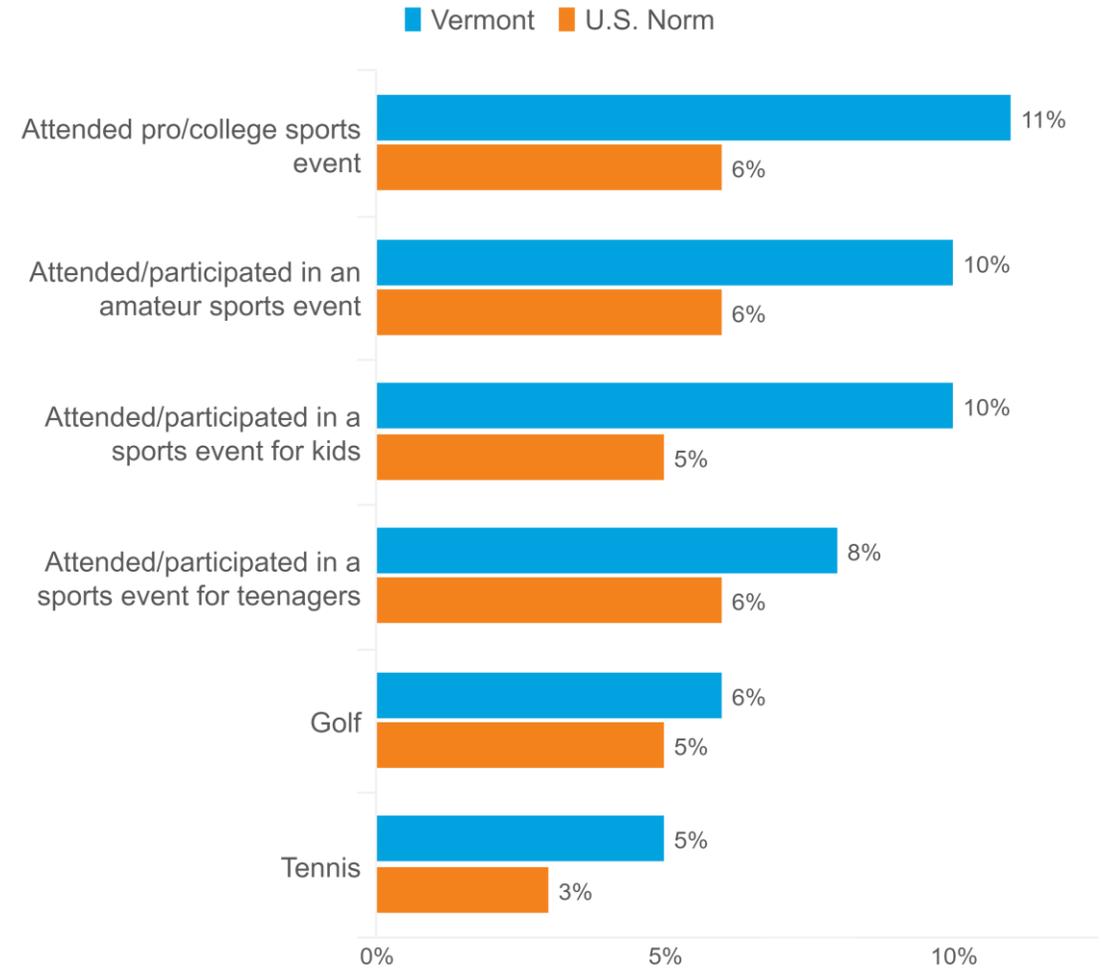
Vermont

26%

U.S. Norm

23%

## Sporting Activities



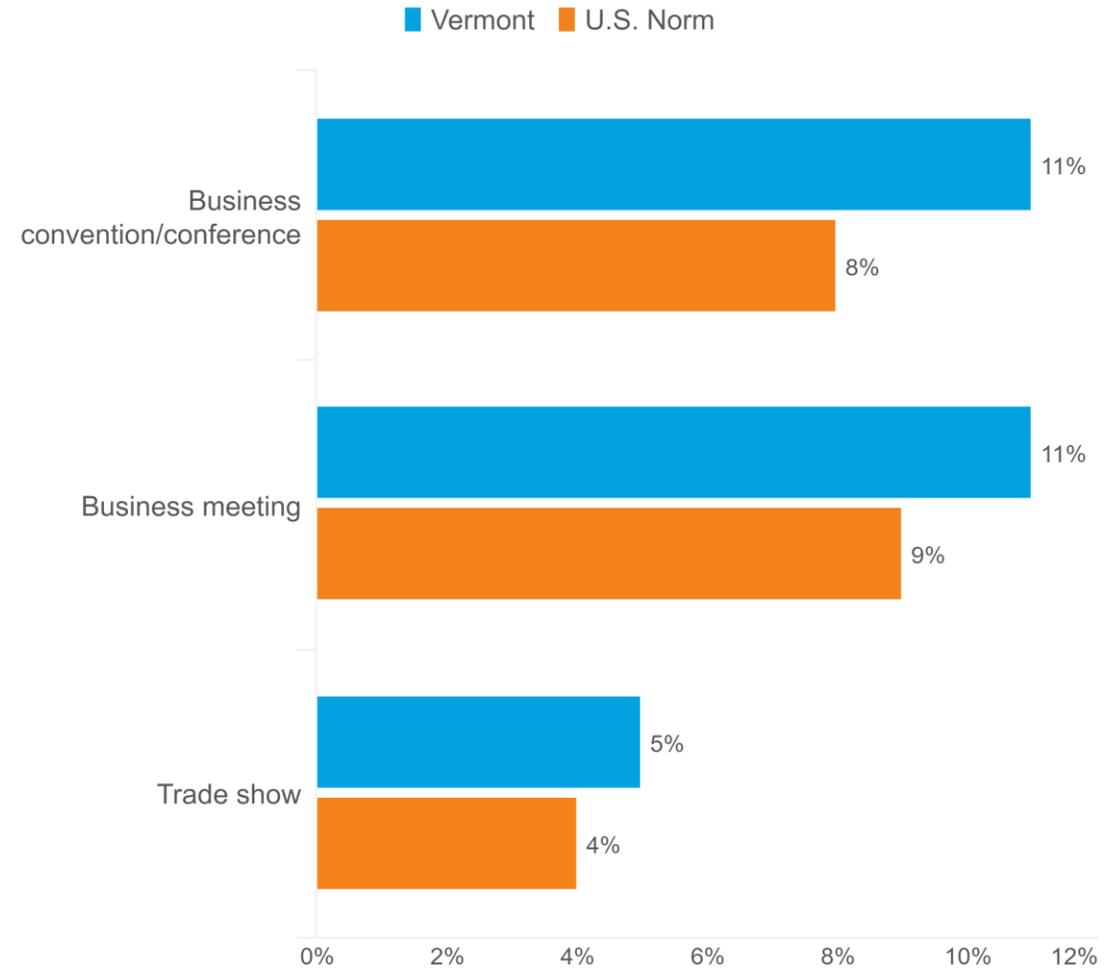


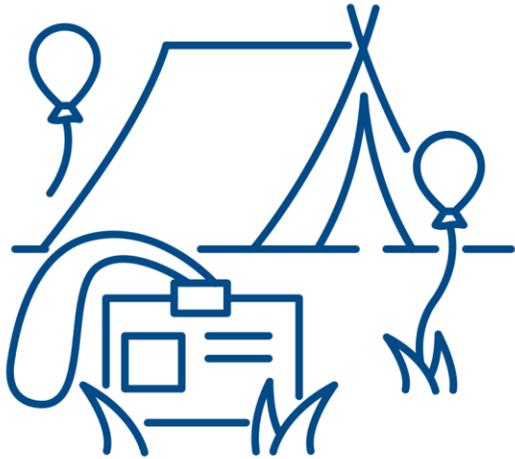
## Business Activities

**Vermont**  
**21%**

**U.S. Norm**  
**17%**

## Business Activities



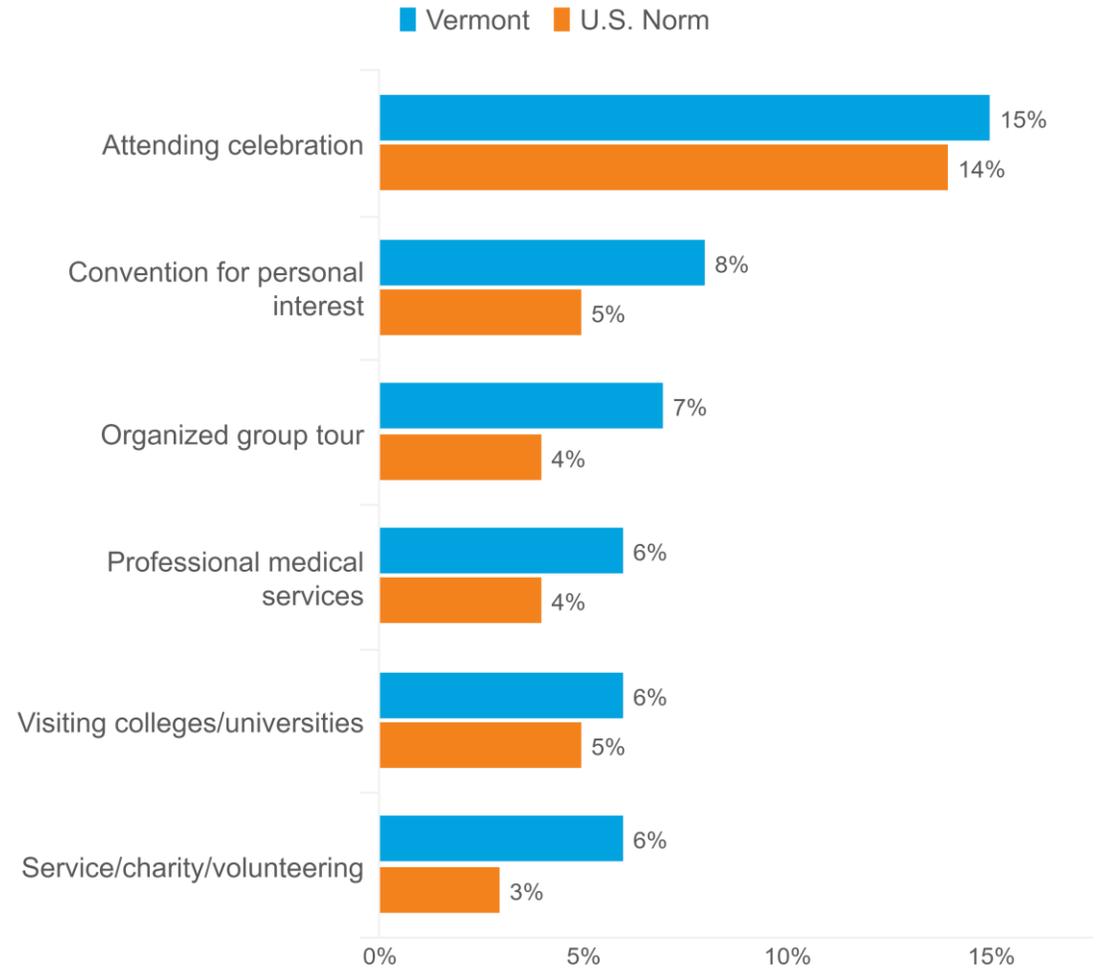


## Other Activities

**Vermont**  
**28%**

**U.S. Norm**  
**28%**

## Other Activities



## Shopping Types on Trip

Base: 2024 Overnight Person-Trips that included Shopping

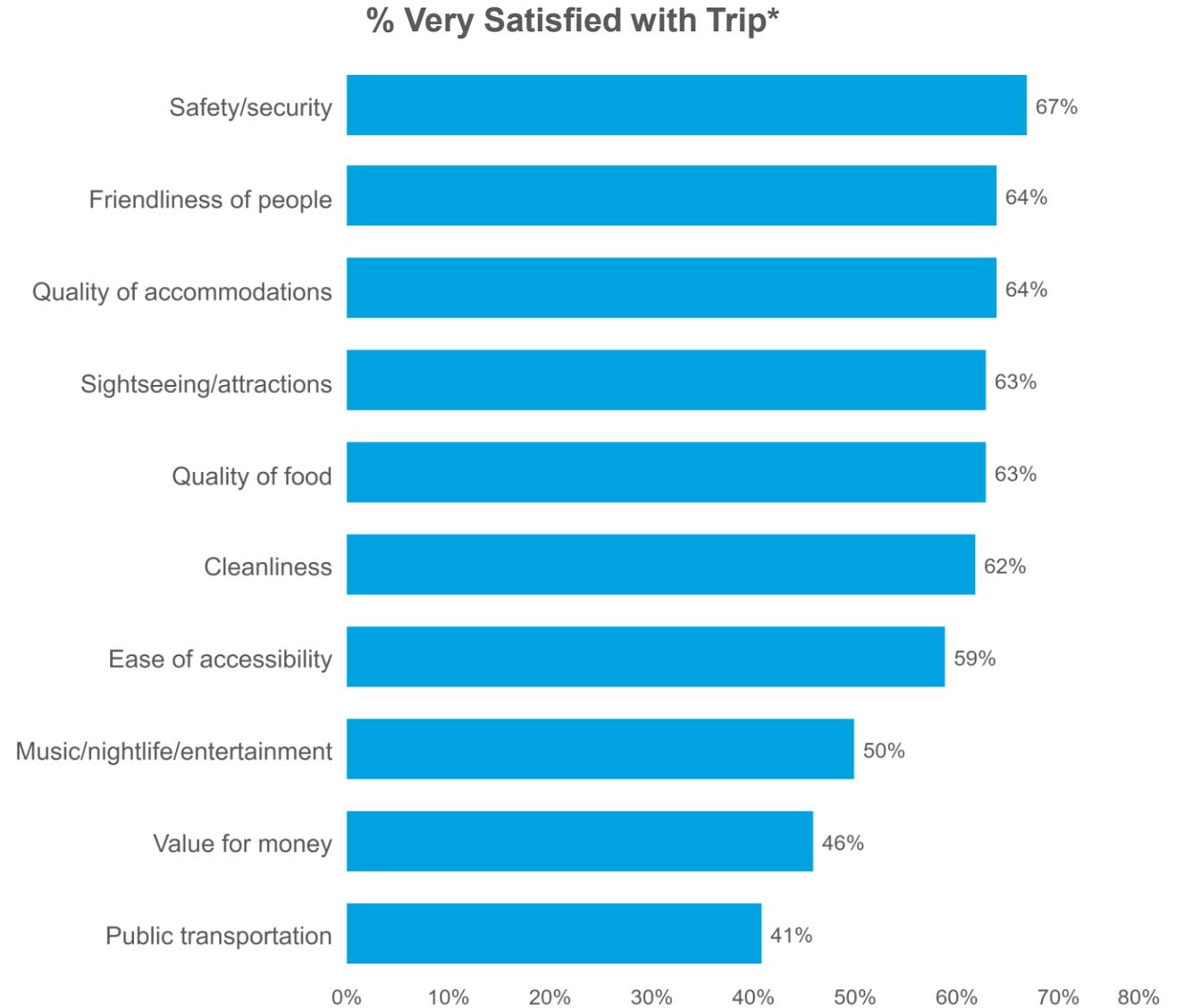
	Vermont	U.S. Norm
 Shopping at locally owned businesses	62%	48%
 Souvenir shopping	49%	37%
 Convenience/grocery shopping	42%	43%
 Farmers market	26%	17%
 Big box stores (Walmart, Costco)	26%	30%
 Outlet/mall shopping	26%	45%
 Antiquing	20%	12%

## Dining Types on Trip

	Vermont	U.S. Norm
 Casual dining	59%	57%
 Unique/local food	38%	32%
 Fast food	34%	45%
 Carry-out/food delivery service	25%	24%
 Fine/upscale dining	20%	20%
 Picnicking	18%	10%



**78%**  
of overnight travelers were  
very satisfied with their overall  
trip experience



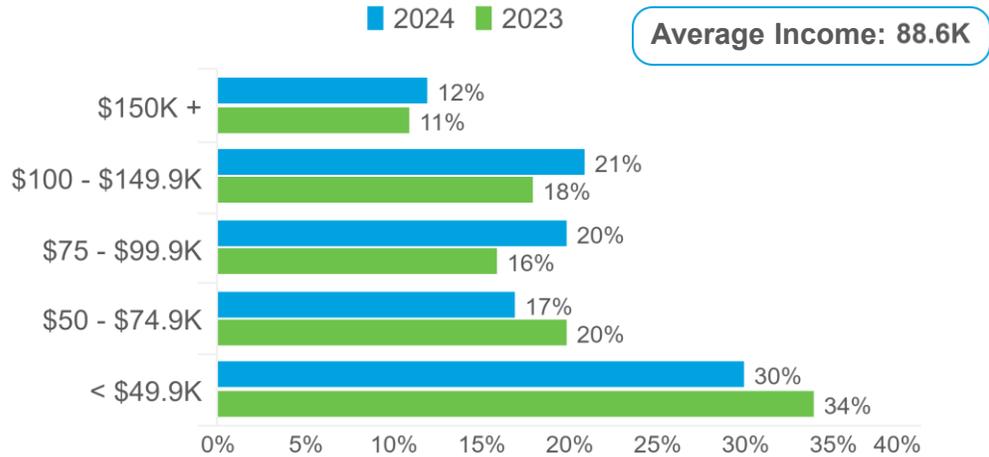
\*Very satisfied = selected top box on a five-point scale

Ease of Accessibility only asked to those with travel limiting disabilities within travel party

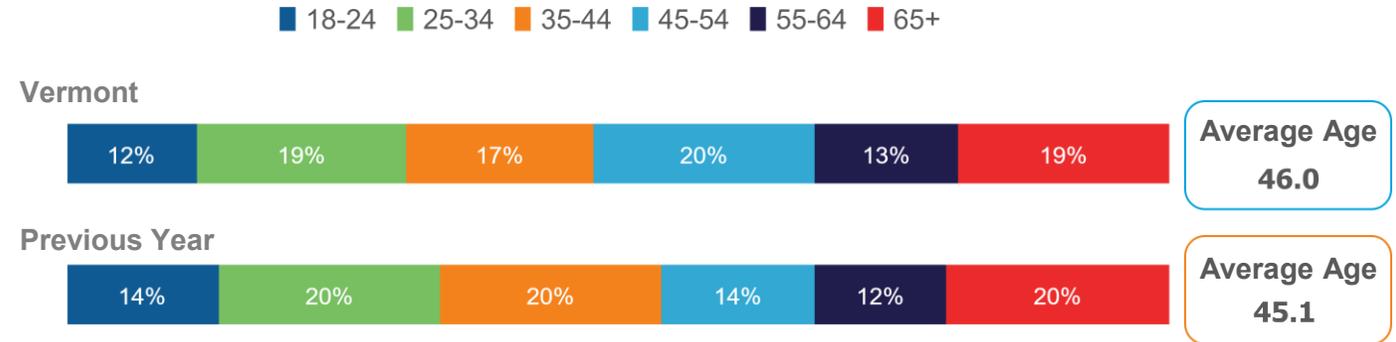
# Demographic Profile of Overnight Vermont Visitors

Base: 2024 Overnight Person-Trips

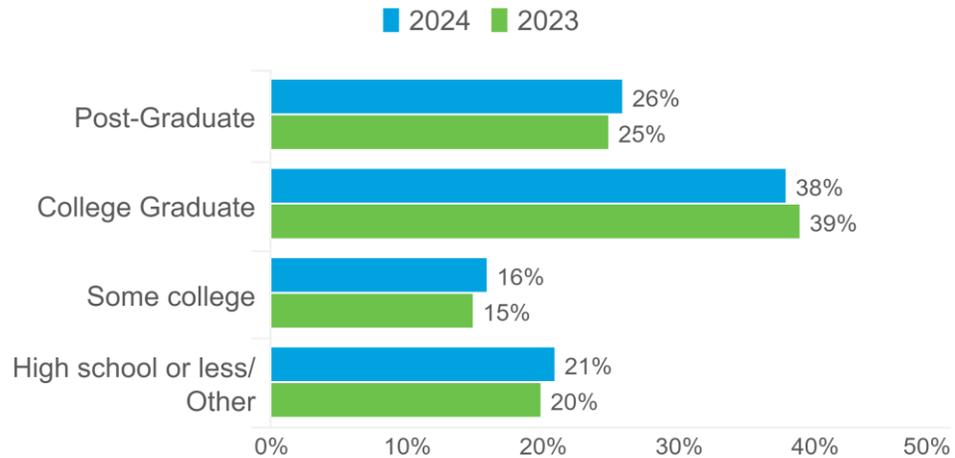
## Household Income



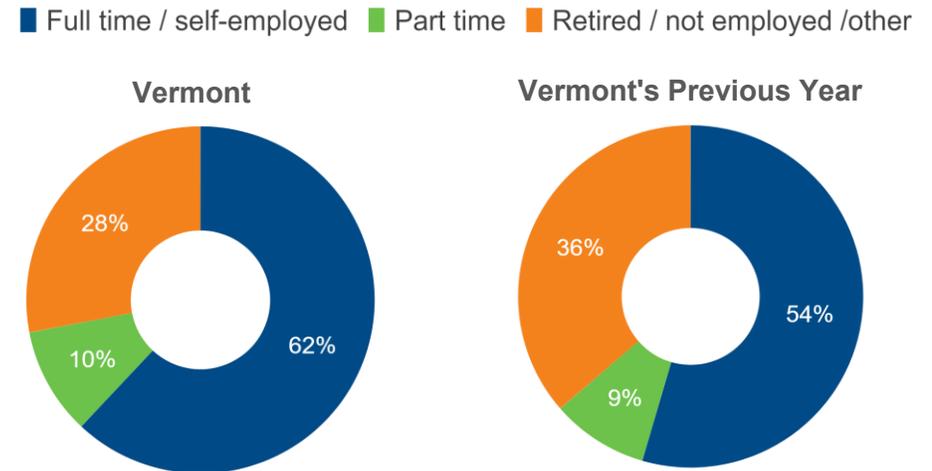
## Age



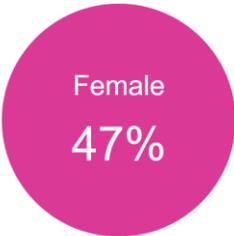
## Educational Attainment



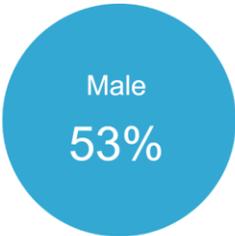
## Employment



## Gender



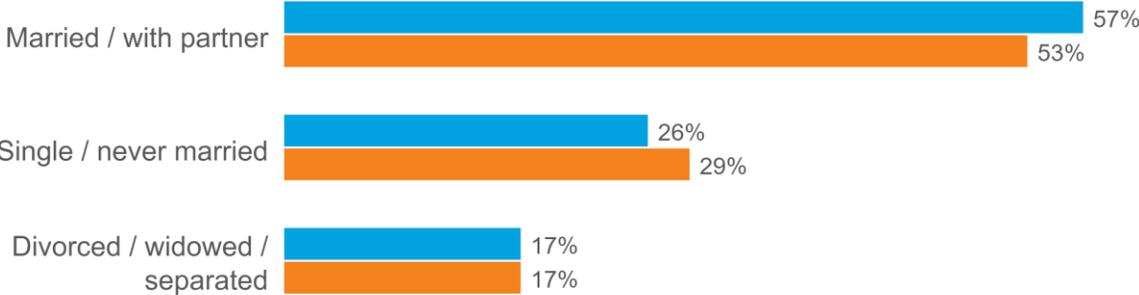
U.S. Norm  
47%



U.S. Norm  
53%

## Marital Status

Vermont U.S. Norm



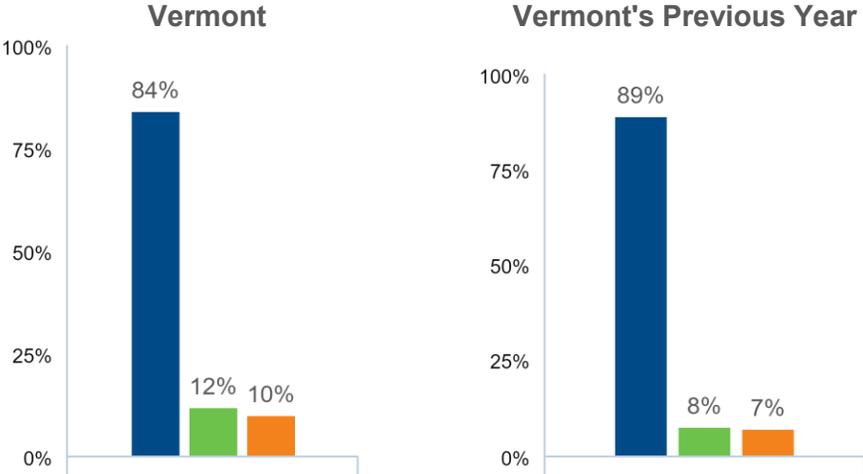
## Sexual Orientation

Vermont U.S. Norm



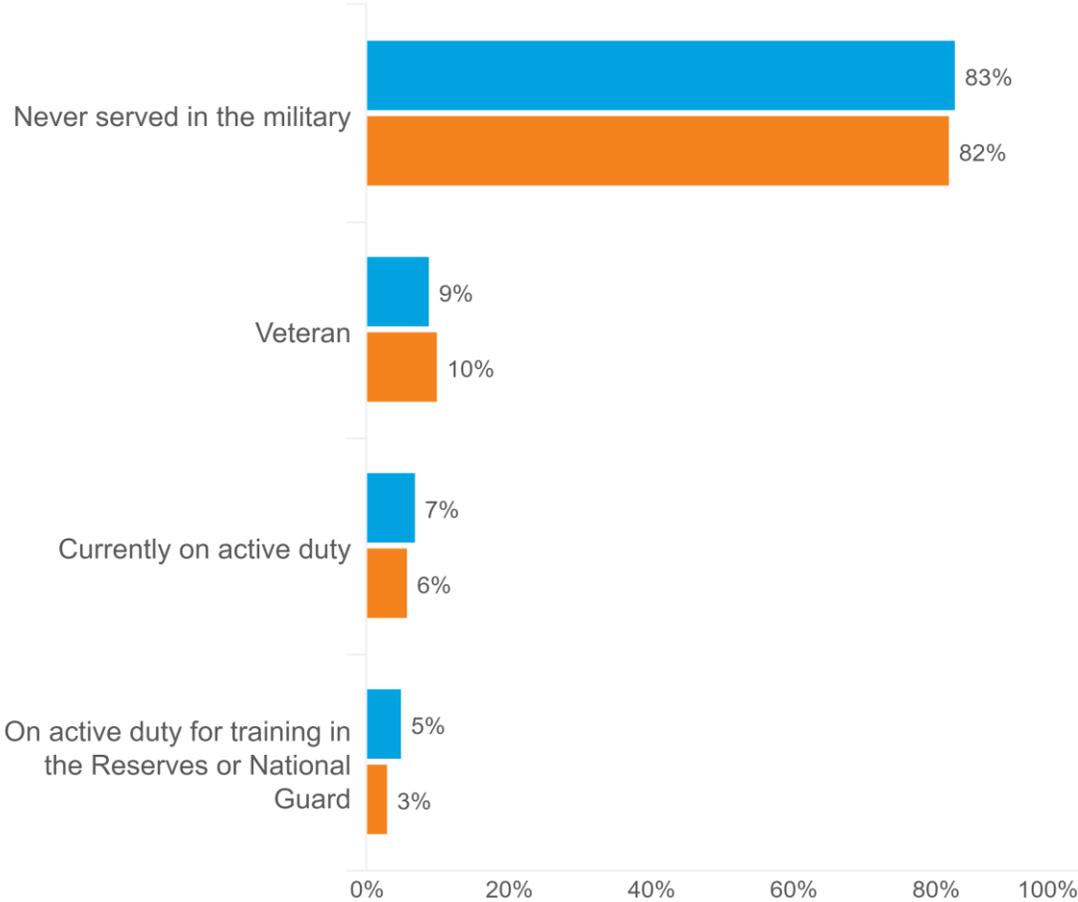
## Race

White African-American Other



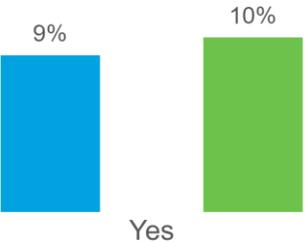
## Military Status

Vermont U.S. Norm



## Hispanic Background

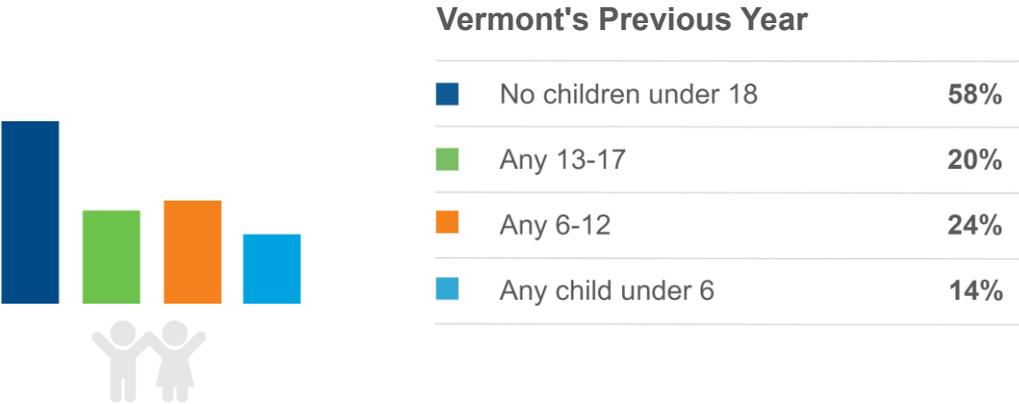
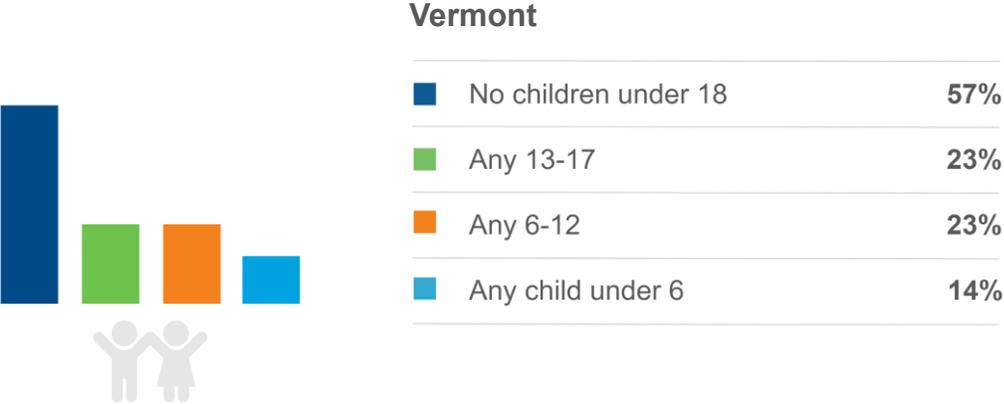
2024 2023



## Household Size



## Children in Household





# Travel USA Visitor Profile

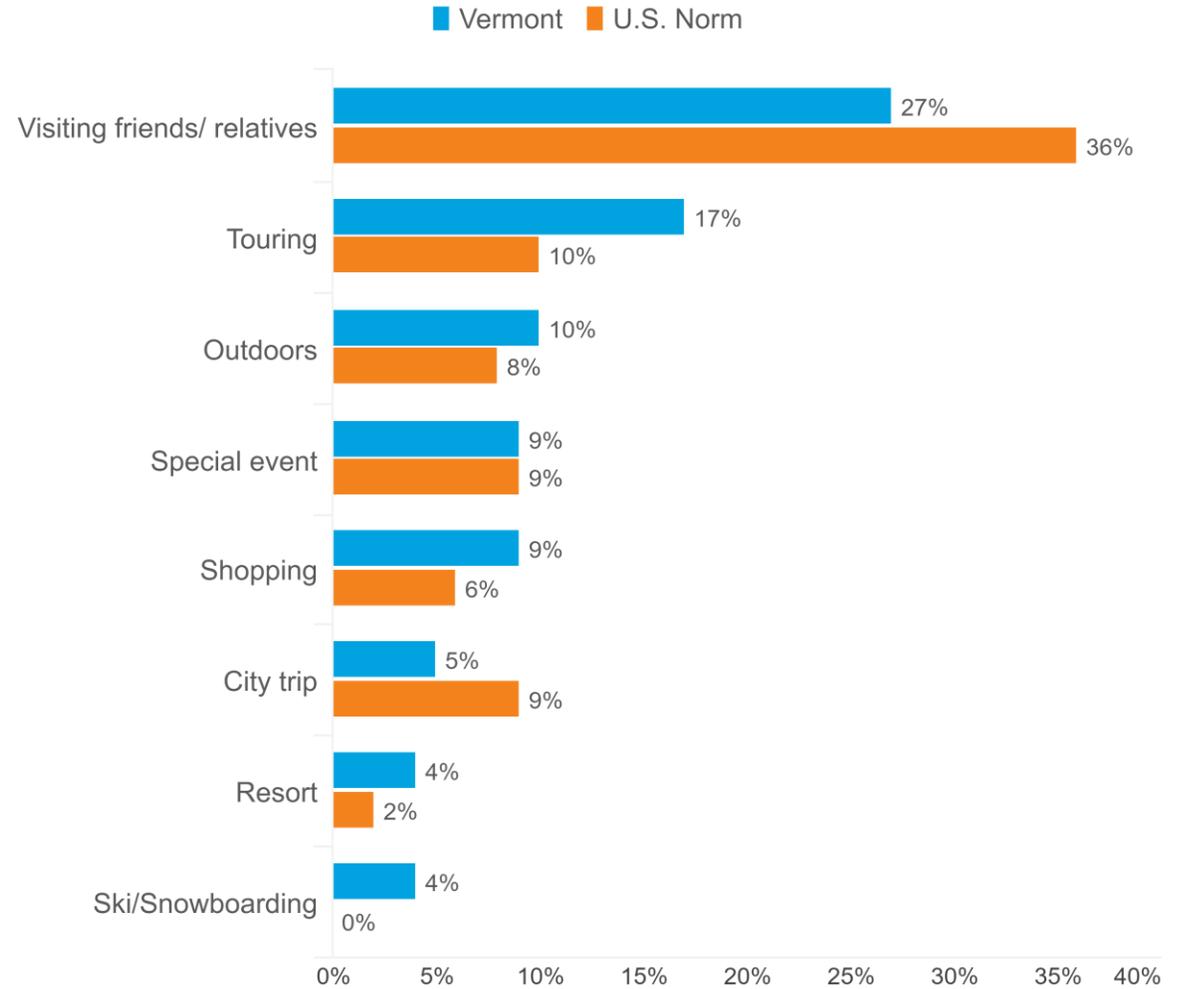
Day Visitation



## Main Purpose of Trip

	2024
Visiting friends/ relatives	27%
Touring	17%
Outdoors	10%
Special event	9%
Shopping	9%
City trip	5%
Other business trip	4%
Resort	4%
Ski/Snowboarding	4%
Business-Leisure	3%
Cruise	3%
Theme park	2%
Conference/ Convention	2%
Golf Trip	1%
Casino	<1%

## Main Purpose of Leisure Trip (Top 8)



### 2024 Vermont Day Trips



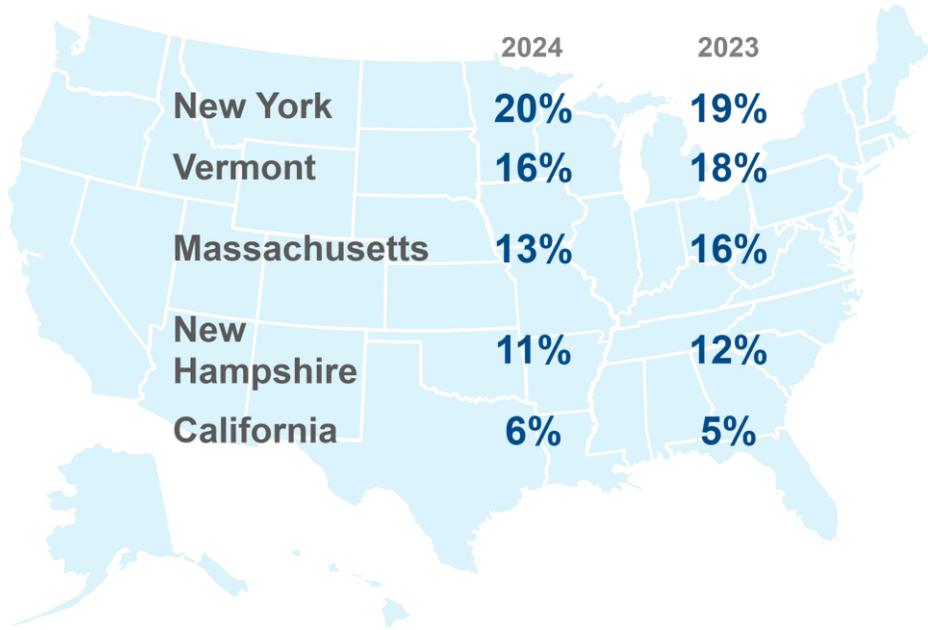
### 2024 U.S. Day Trips



# Vermont's Day Trip Characteristics

Base: 2024 Day Person-Trips

## State Origin of Trip (Top 5)



## DMA Origin of Trip (Top 10)

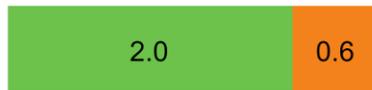
	2024	2023
Burlington-Plattsburgh, VT	18%	22%
Boston, MA	16%	19%
Albany-Schenectady-Troy, NY	12%	10%
New York, NY	8%	9%
Los Angeles, CA	5%	4%
Hartford & New Haven, CT	4%	5%
Springfield-Holyoke, MA	3%	3%
Philadelphia, PA	3%	1%
Providence-New Bedford, RI	3%	2%
Dallas-Ft. Worth, TX	3%	2%

## Size of Travel Party

■ Adults ■ Children

\*Children is based on age, anyone under the age of 18

### Vermont



Total **2.7**

Average number of people

### U.S. Norm



Total **2.5**

Average number of people



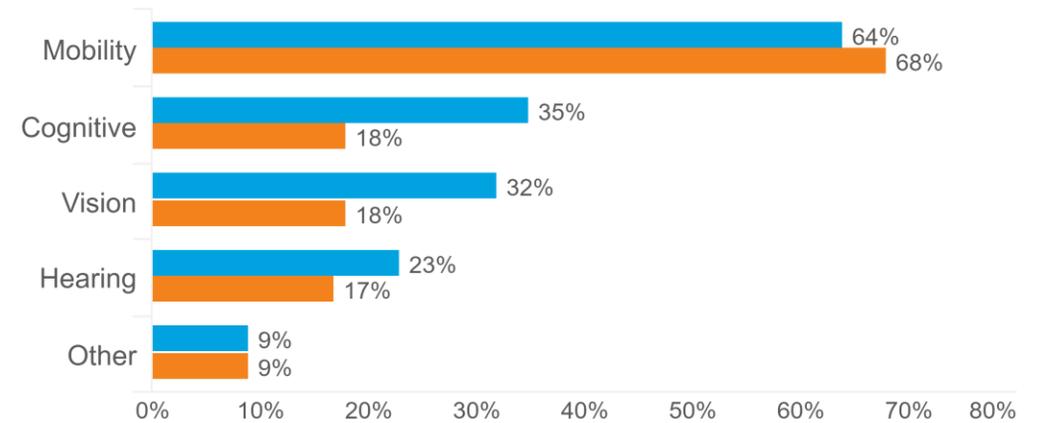
**21%** of travel parties had a travel party member that required accessibility services

U.S. Norm: **17%**

## Disability Categorization

Disability Categorization only asked to those with travel limiting disabilities within travel party

■ Vermont ■ U.S. Norm





**22%** of trips only had one person in the travel party

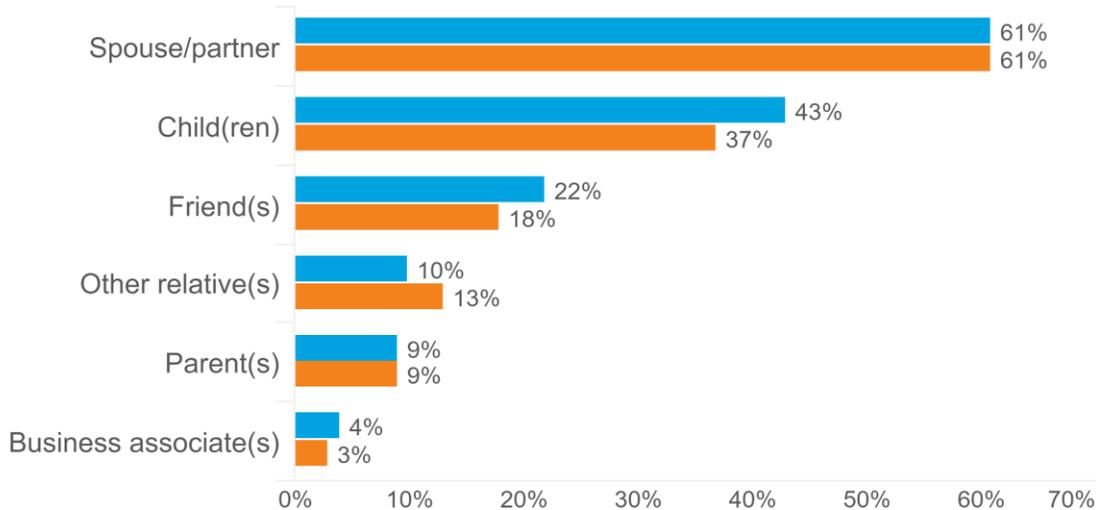
U.S. Norm: **27%**

## Composition of Immediate Travel Party

Base: 2024 Day Person-Trips that included more than one person

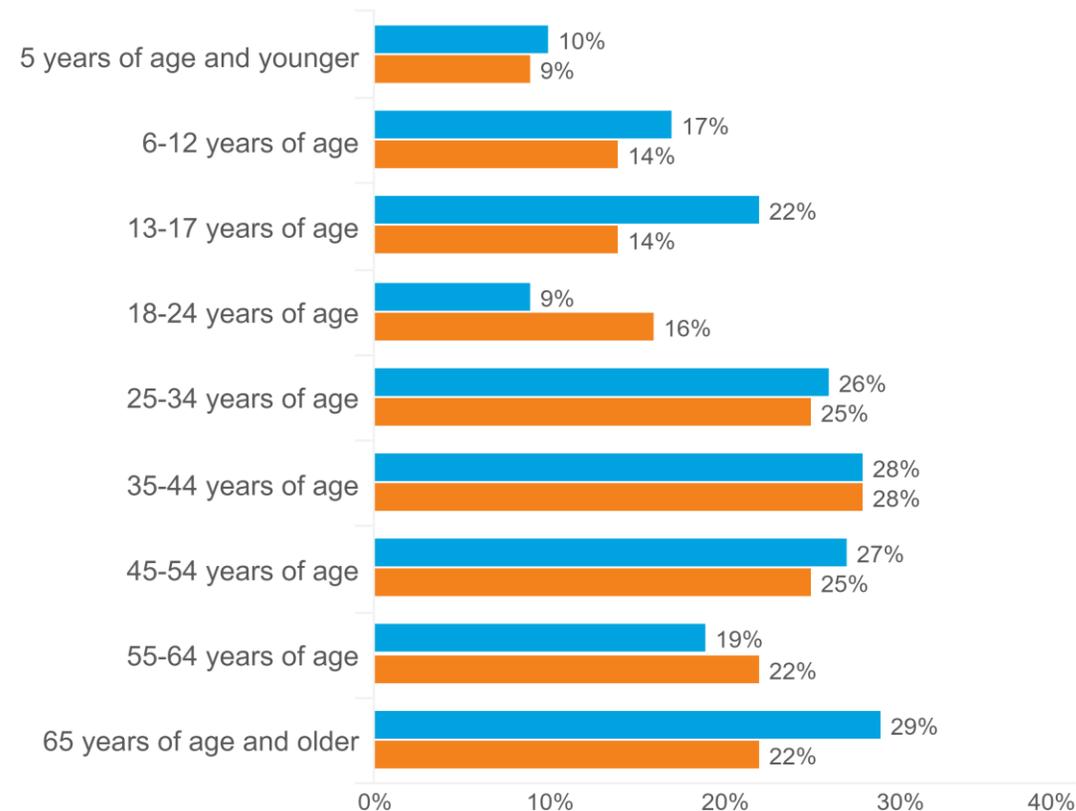
\*Child(ren) is based on the relationship to the respondent

■ Vermont ■ U.S. Norm



## Travel Party Age

■ Vermont ■ U.S. Norm



## Activity Groupings

### Outdoor Activities



U.S. Norm: 35%

### Cultural Activities



U.S. Norm: 23%

### Business Activities



U.S. Norm: 12%

### Entertainment Activities



U.S. Norm: 52%

### Sporting Activities



U.S. Norm: 16%

### Other Activities



U.S. Norm: 21%

## Activities and Experiences (Top 10)

	Vermont	U.S. Norm
Shopping	24%	21%
Sightseeing	20%	13%
Nature tours/wildlife viewing/birding	14%	5%
Landmark/historic site	14%	9%
Local parks/playgrounds	12%	7%
Hiking/backpacking	12%	5%
Museum	12%	8%
Attending celebration	10%	10%
Art gallery	9%	5%
Visiting colleges/universities	9%	3%

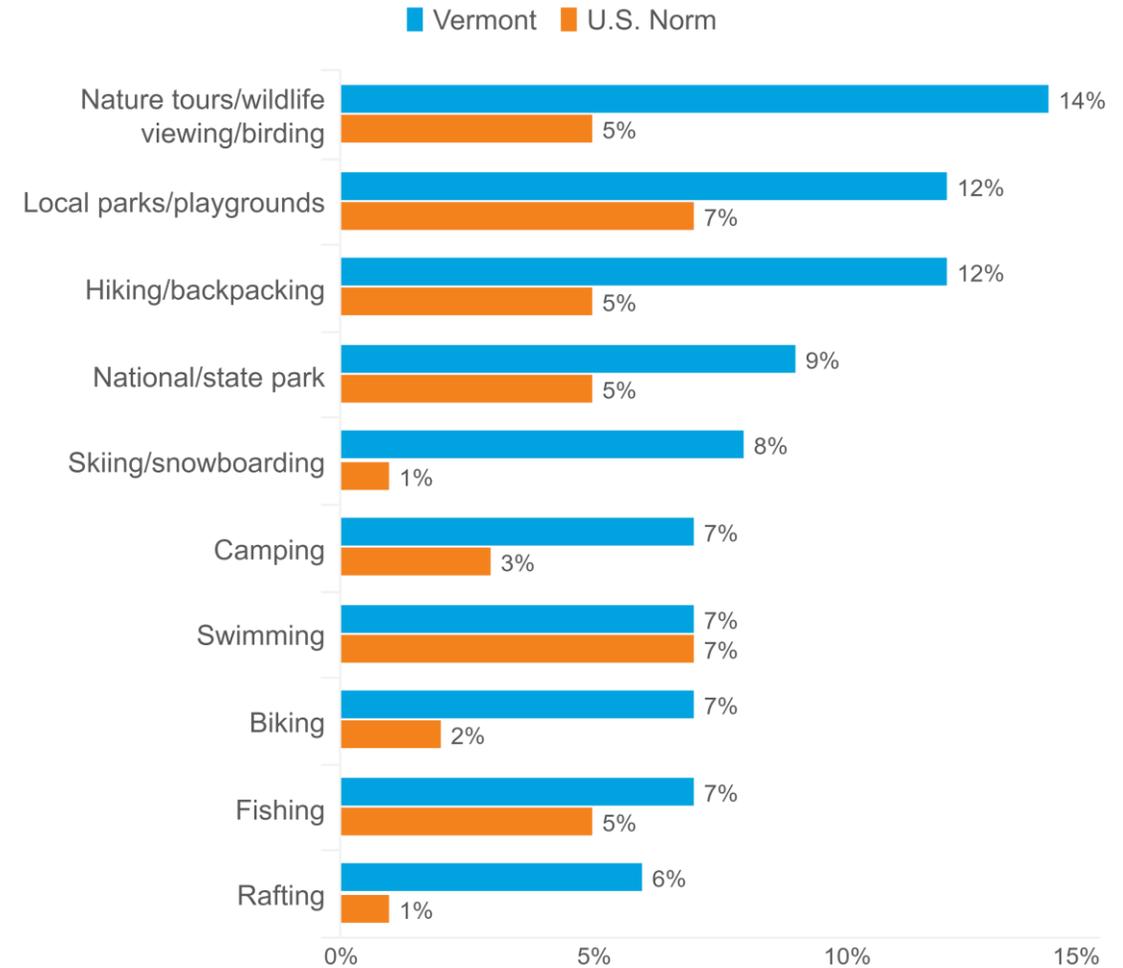


## Outdoor Activities

**Vermont**  
**53%**

**U.S. Norm**  
**35%**

## Outdoor Activities (Top 10)



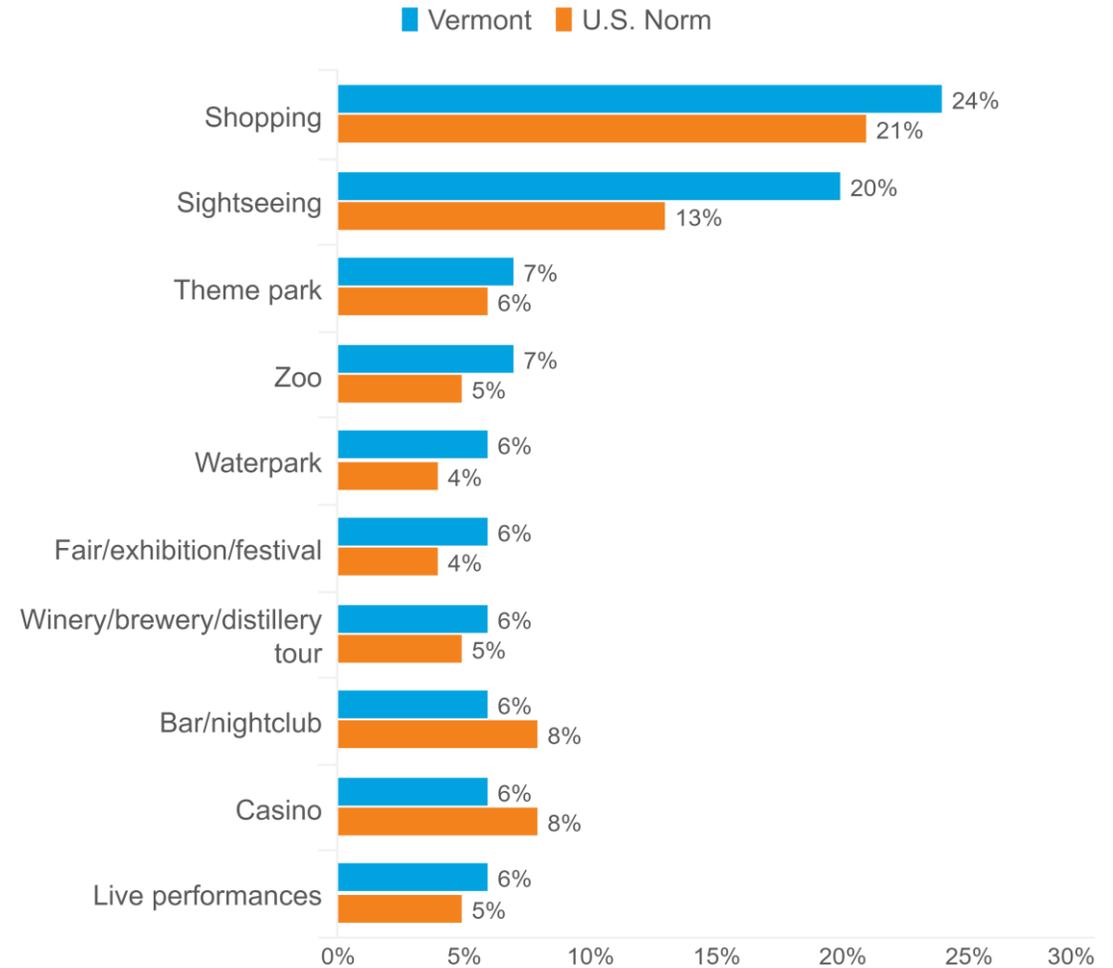


## Entertainment Activities

**Vermont**  
**52%**

**U.S. Norm**  
**52%**

## Entertainment Activities (Top 10)



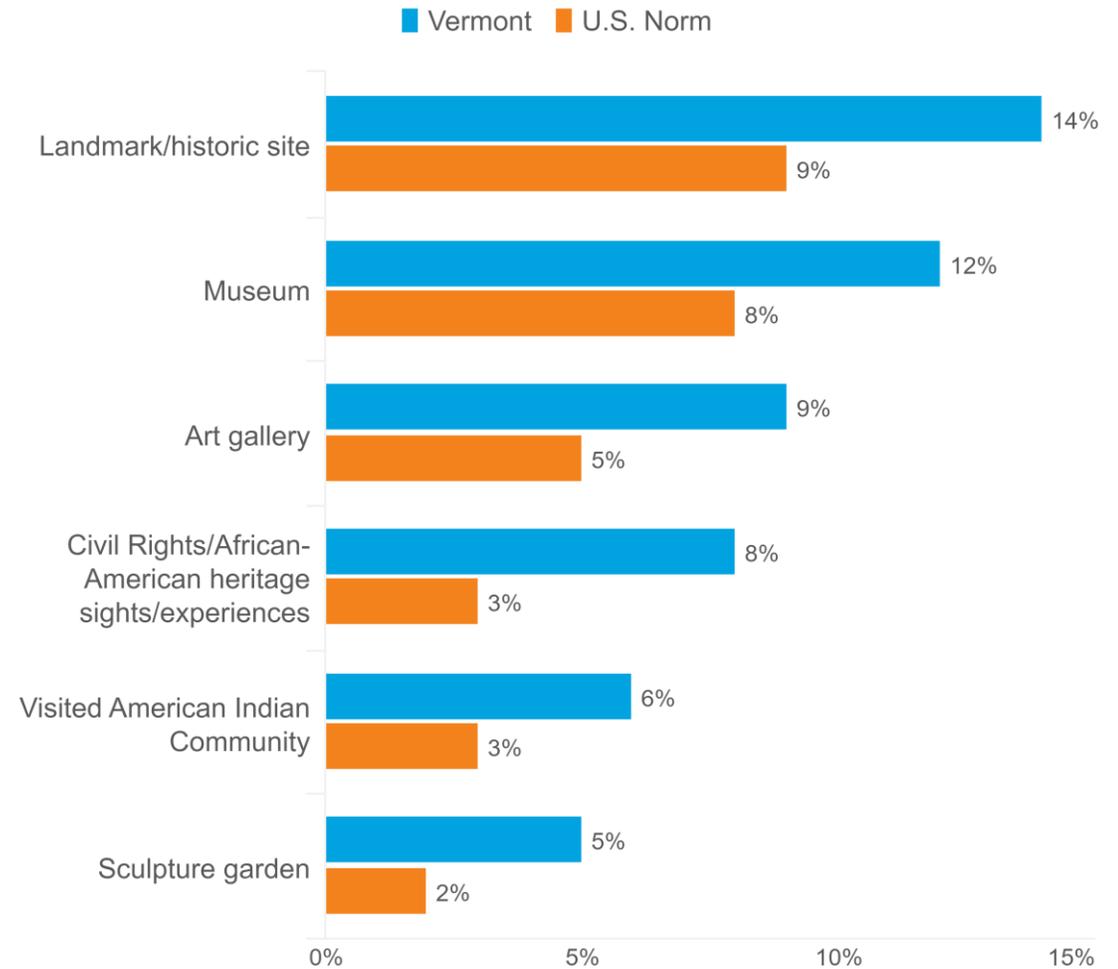


## Cultural Activities

Vermont  
**33%**

U.S. Norm  
**23%**

## Cultural Activities





## Sporting Activities

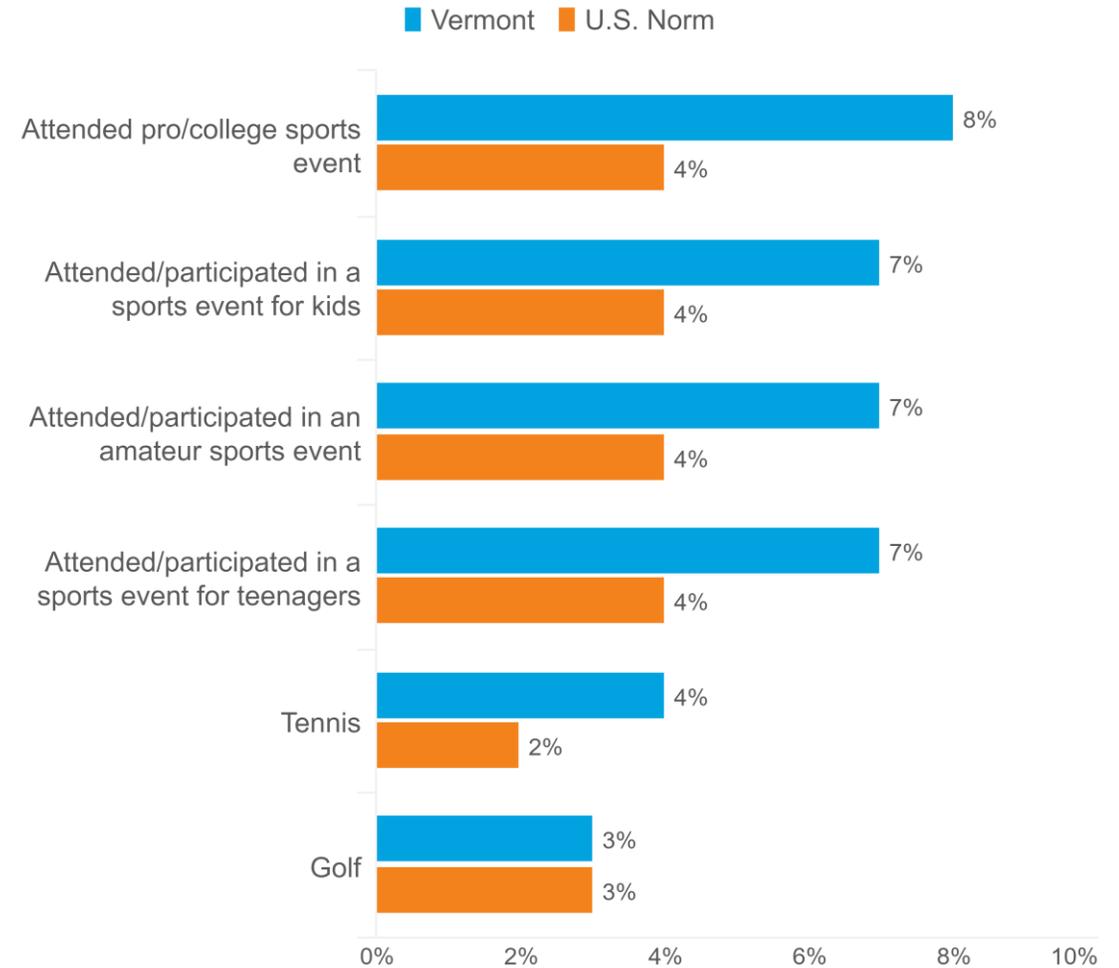
Vermont

24%

U.S. Norm

16%

## Sporting Activities



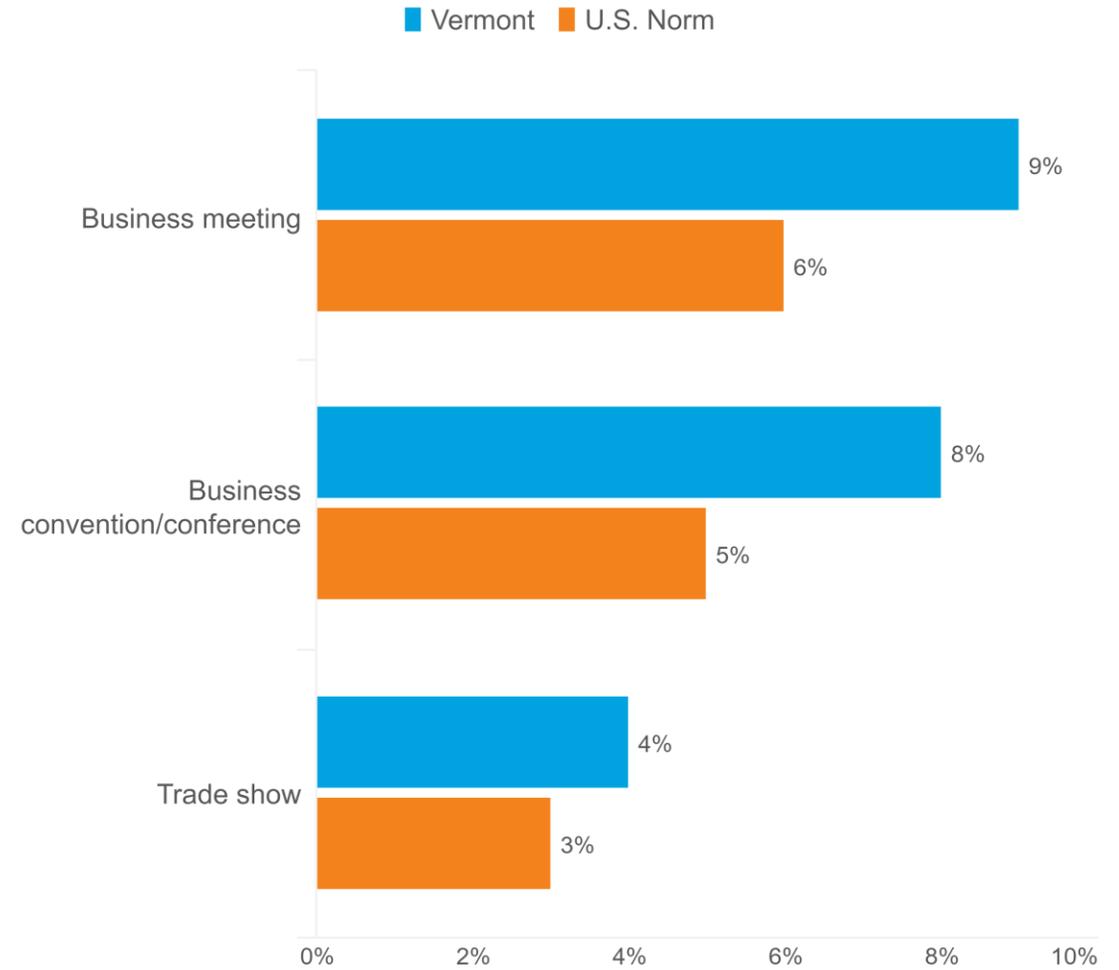


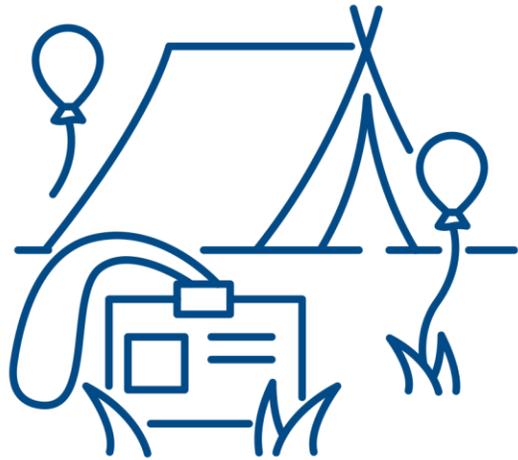
## Business Activities

**Vermont**  
**17%**

**U.S. Norm**  
**12%**

## Business Activities





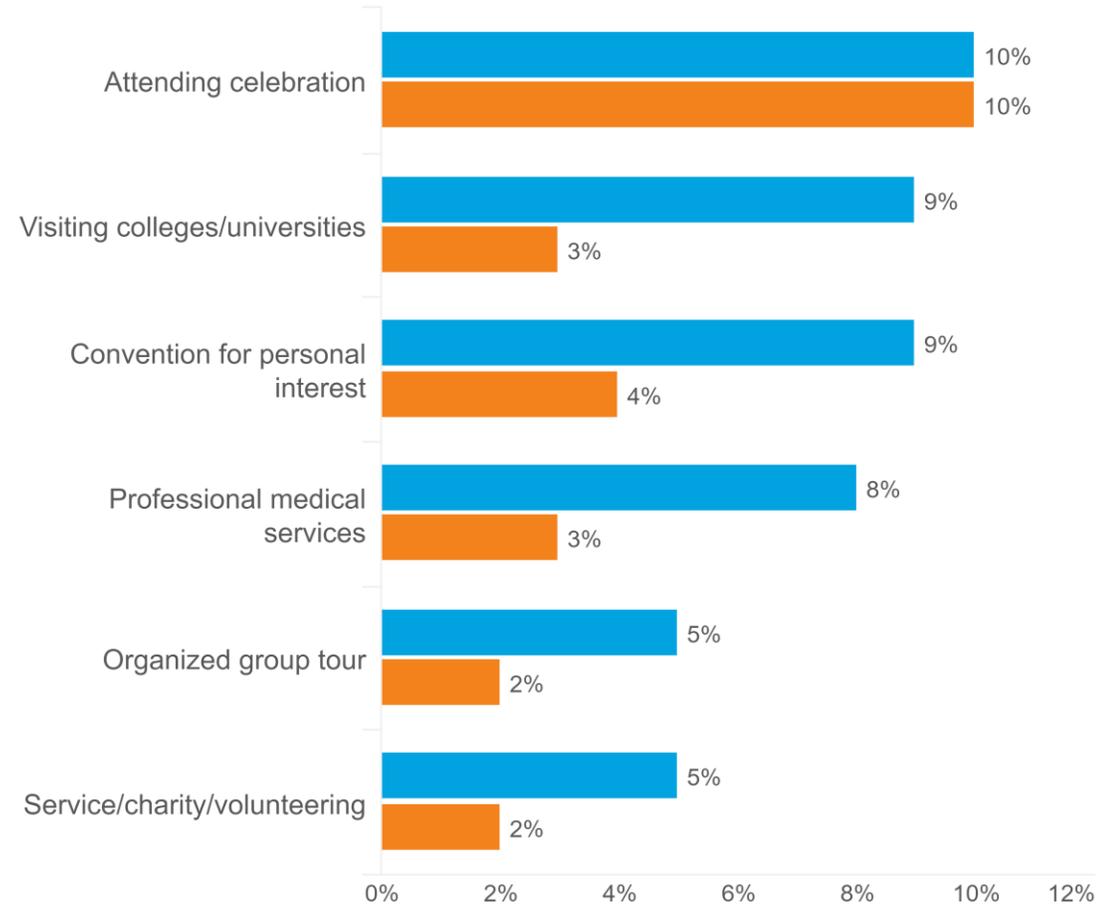
## Other Activities

**Vermont**  
**29%**

**U.S. Norm**  
**21%**

## Other Activities

■ Vermont ■ U.S. Norm



## Shopping Types on Trip

Base: 2024 Day Person-Trips that included Shopping

	Vermont	U.S. Norm
 Shopping at locally owned businesses	52%	42%
 Outlet/mall shopping	40%	45%
 Souvenir shopping	32%	25%
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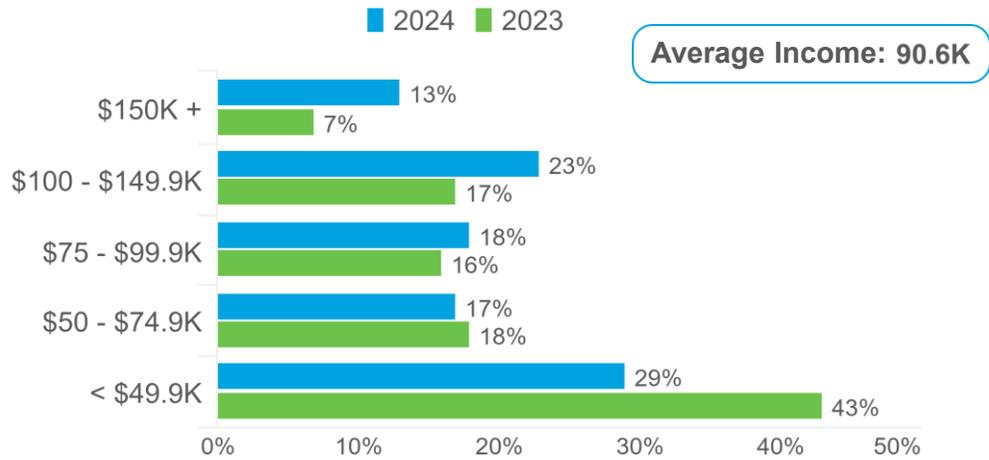
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	Vermont	U.S. Norm
 Casual dining	49%	45%
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 Carry-out/food delivery service	17%	15%
 Picnicking	17%	9%

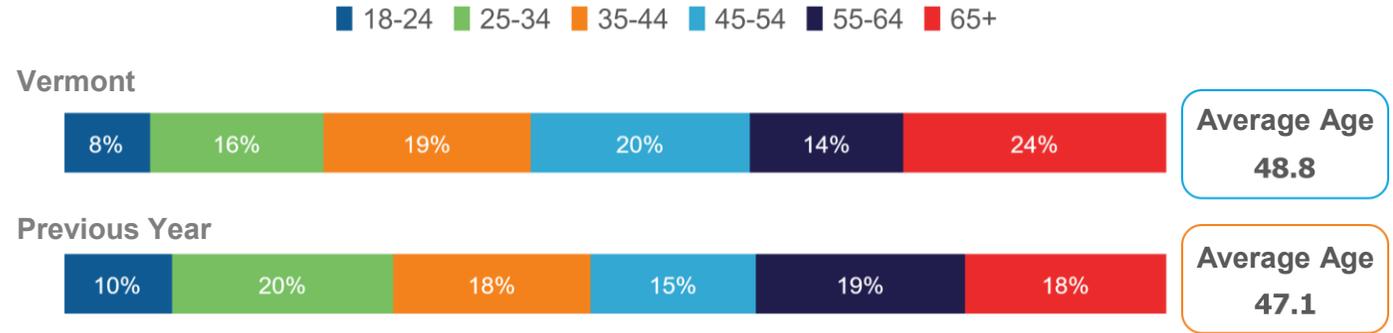
# Demographic Profile of Day Vermont Visitors

Base: 2024 Day Person-Trips

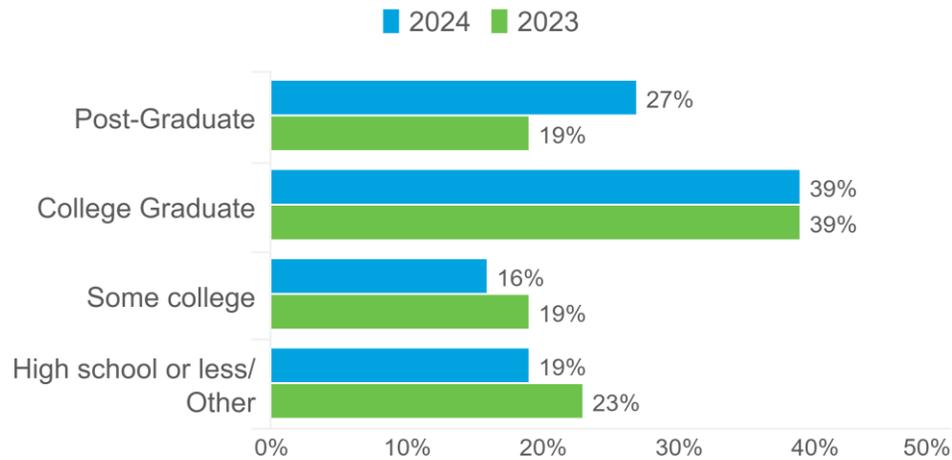
## Household Income



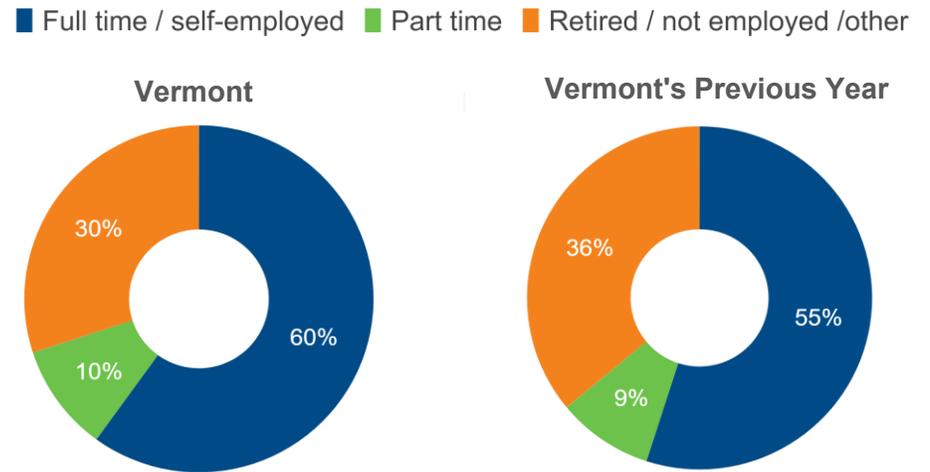
## Age



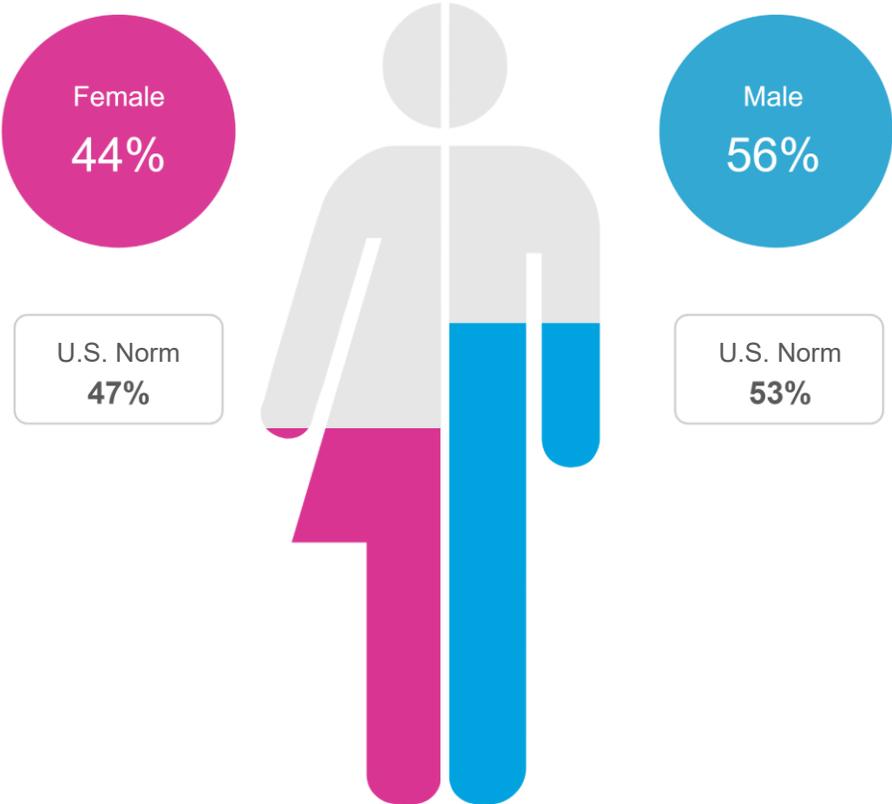
## Educational Attainment



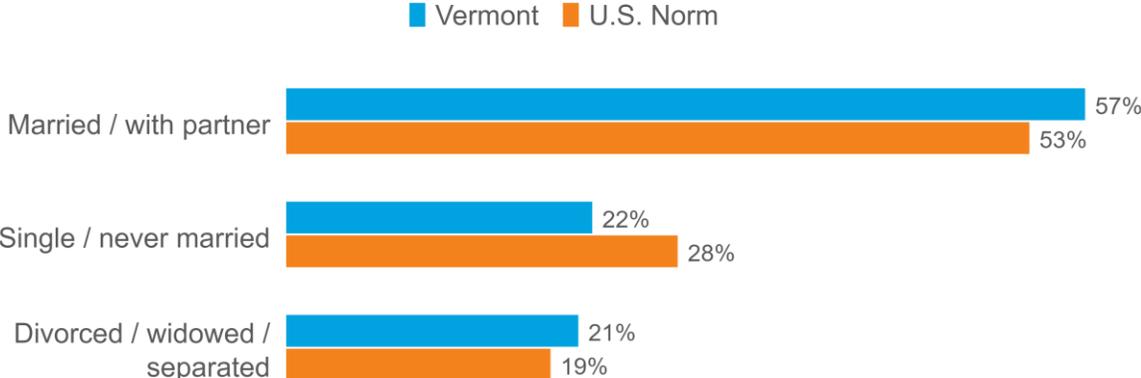
## Employment



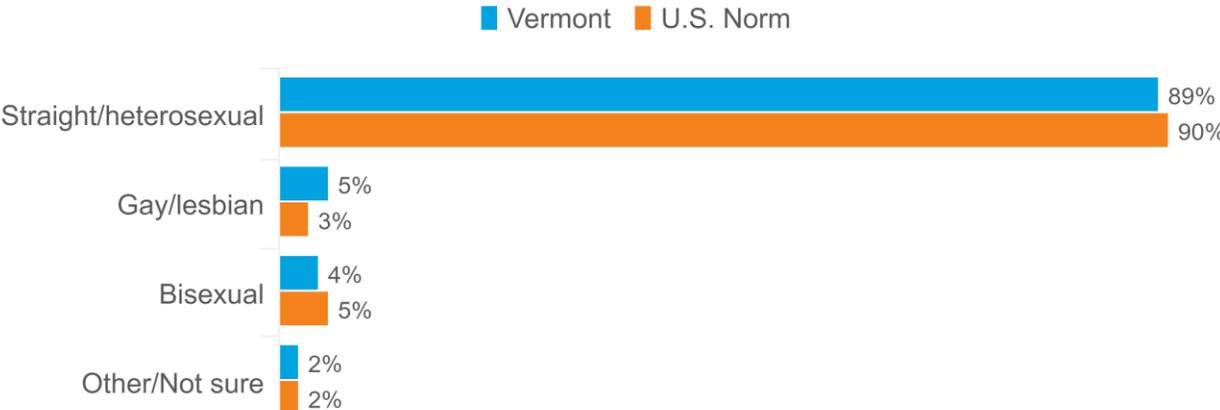
## Gender



## Marital Status

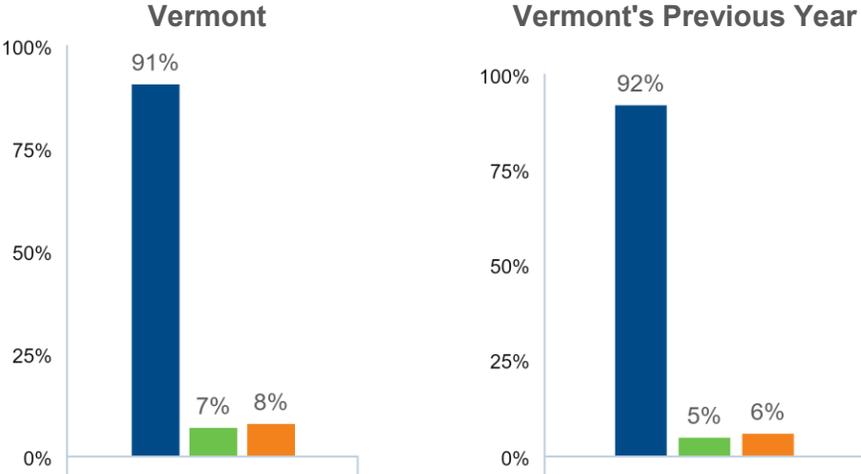


## Sexual Orientation



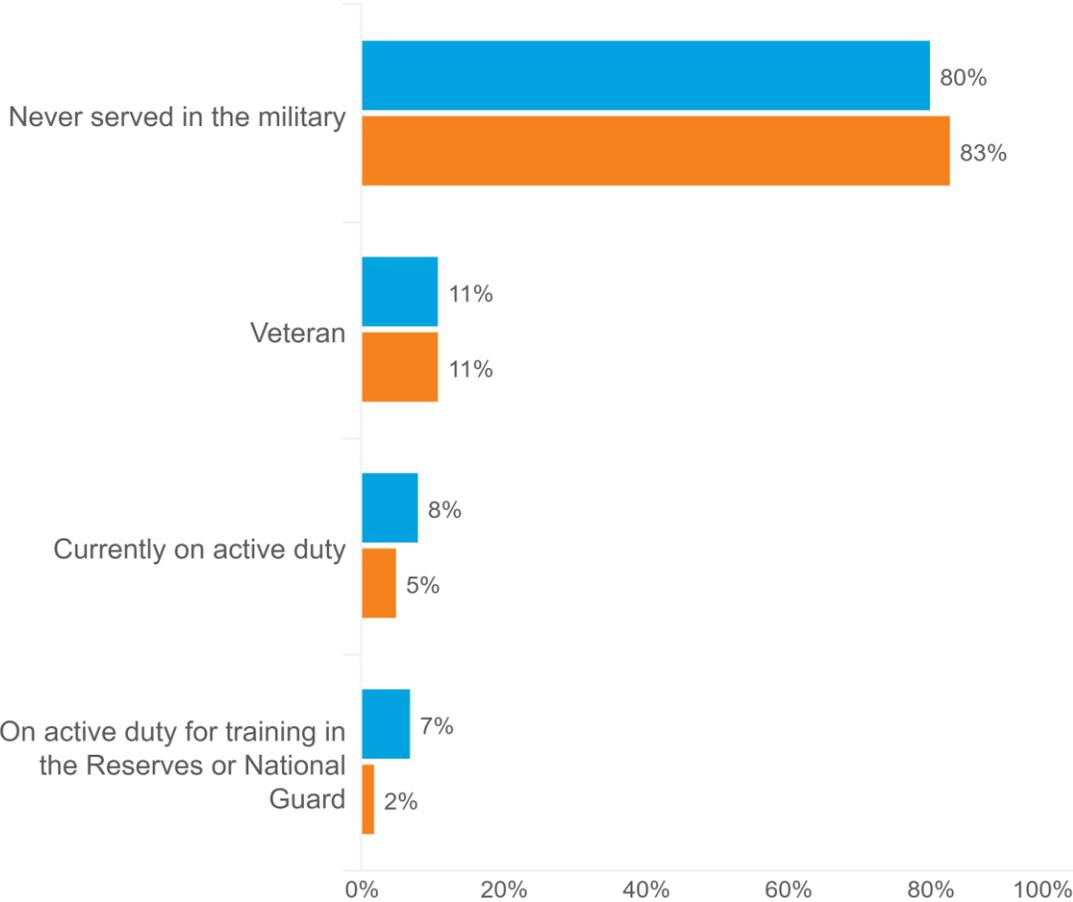
## Race

White African-American Other



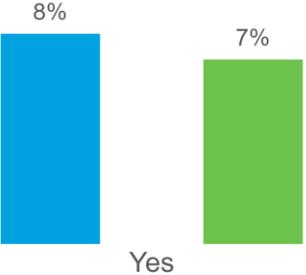
## Military Status

Vermont U.S. Norm



## Hispanic Background

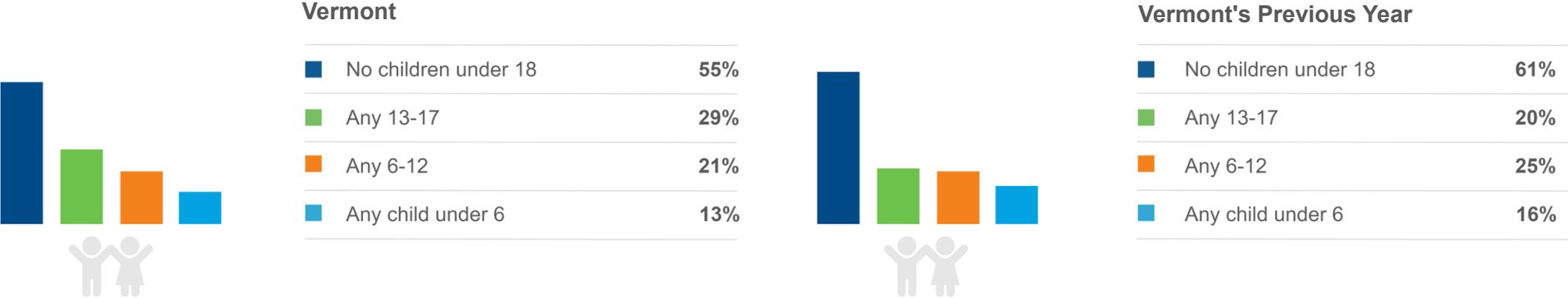
2024 2023



## Household Size



## Children in Household



C  M P A S S

Longwoods  
INTERNATIONAL