

# Multiunit Dwelling Electric Vehicle Supply Equipment Grant Program



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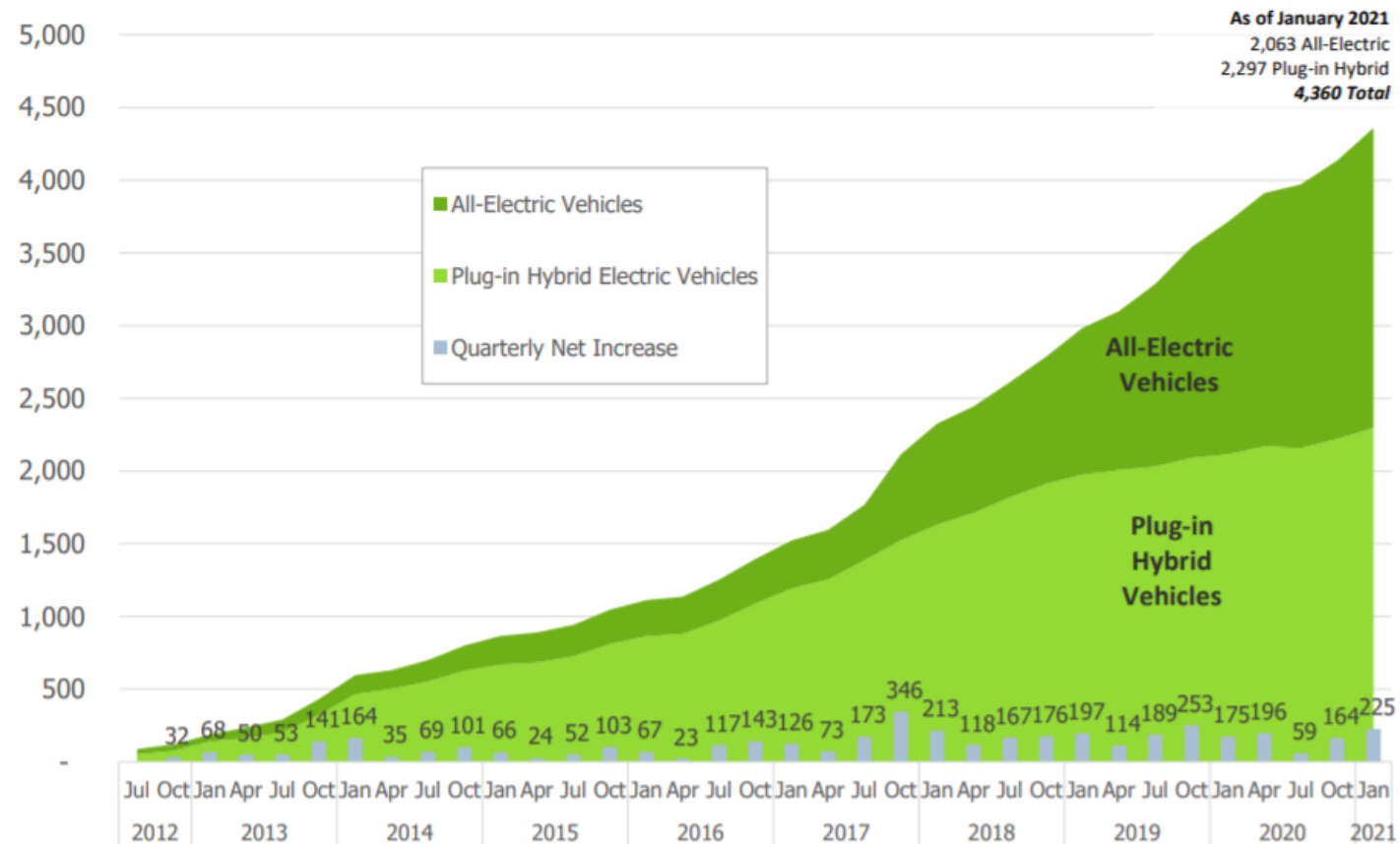
Informational Workshop  
January 26th, 2022

# Agenda

1. Introductions
2. Grant Program Overview
3. Charging Equipment Basics
4. Costs
5. Managing Charging Equipment
6. Grant Program Details
7. Q&A

# Program Overview | Electric Vehicle (EV) Trends

## Vermont Electric Vehicle Registrations



# Program Overview | EV Cost Savings

## Gasoline Vehicle: 24 miles

24  
miles per gallon

3.40  
local \$ per gallon

## Electric Vehicle: 54 miles

0.33  
kWh/mile

19.12  
Utility ¢ per kWh rate

Statewide average  
~paying \$1.51 per gallon

## Estimated annual savings

The annual cost comparison shown below is based on the above cost and efficiency information combined with estimated annual vehicle use of 12,000 miles per year.

### Gasoline Vehicle: \$1,700 a year



### Electric Vehicle: \$757 a year



**\$943**

Switch to electric and save big on fuel. Estimated annual savings.

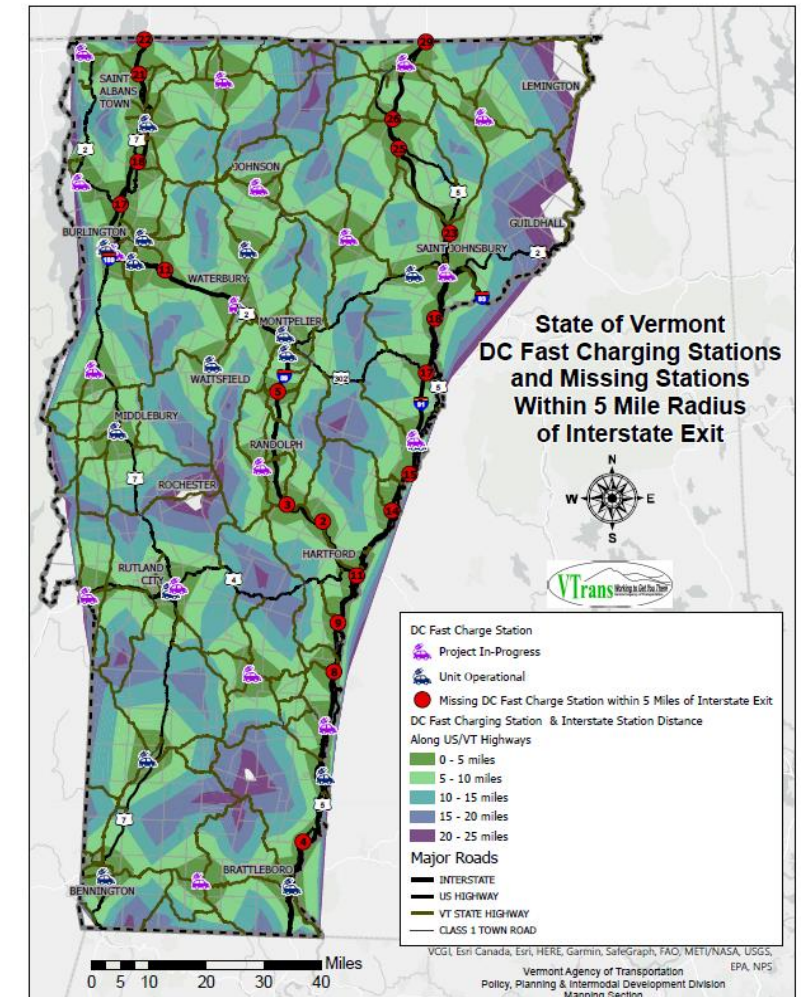
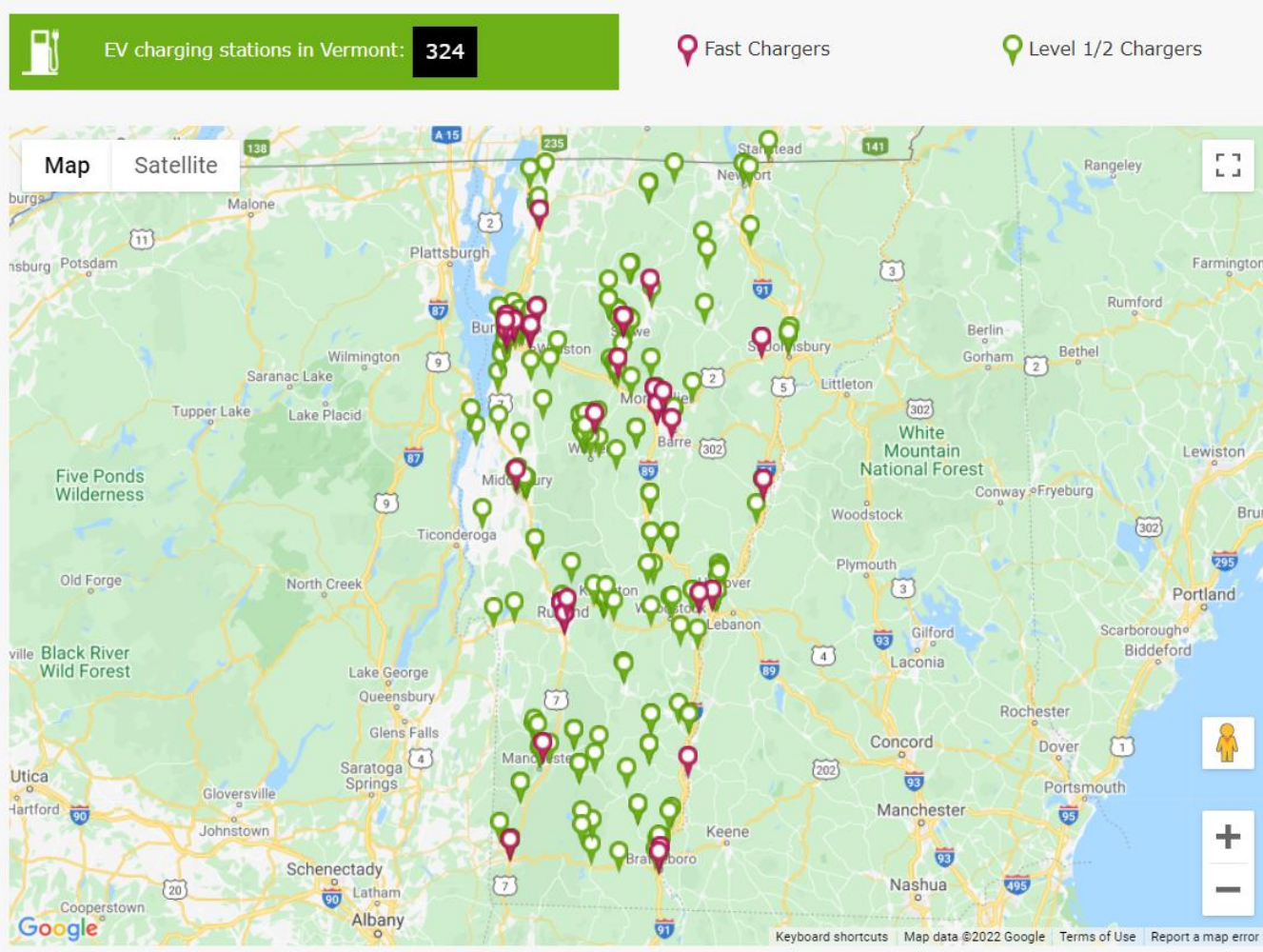
# Program Overview | EV Incentives

	New Nissan LEAF		Nissan Sentra
	Standard Incentive	< \$50k Income Incentive	
Starting Price	\$27,400	\$27,400	\$19,510
Federal Tax Credit	-\$7,500	-\$7,500	--
State Incentive	-\$2,500	-\$4,000	--
Utility Incentive (varies)	-\$1,500	-\$2,500	--
Price after Incentives	\$15,900	\$13,400	\$19,510

State also supports  
MileageSmart used vehicle  
incentives up to \$5,000

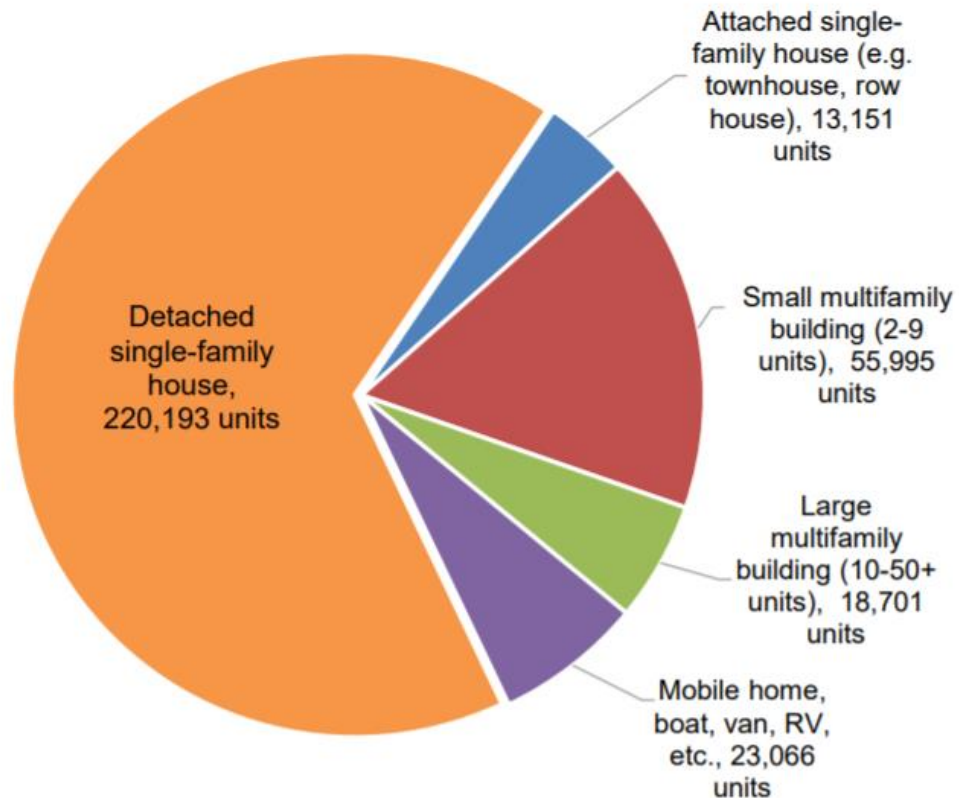


# Program Overview | Public Charging Network



# Program Overview | Multiunit Housing

Figure 3-16: Vermont housing units by type of building



10+ unit housing is a small percentage of Vermont's total housing units (~6%)

However, it represents nearly 20,000 units for which there is a gap in home charging solutions

# Program Overview | Goals

Increase access to home charging for residents of multiunit housing.

Test solutions that work for property owners and residents.

## Pilot Program

- non-prescriptive program requirements
- most costs are eligible for funding
- solicit a wide range of EV charging service models
- award funds, implement projects
- evaluate to look for replicable service models



# Charging Basics | Equipment Types

## Level 1 Charging

120V

5 miles range / hr



J1772



Tesla

## Level 2 Charging

240V

10-20 miles / hr



J1772



Tesla

## DC Fast Charging

480V

Up to 1,000 miles / hr



CCS



CHAdeMO



Tesla

Plug  
Types →

# Charging Basics | Smart Charging Overview

- Smart charging equipment is connected to a network service provider. Networking can be used to:
  - Measure use of EVSE with online dashboards
  - Charge user fees
  - Reserve access to EVSE at a certain time
  - Limit access to residents or fleet vehicles (or set differentiated pricing)
- Networking options vary depending on the equipment, but can include:
  - Wi-Fi connection
  - Cellular data connection (requires decent cell service)
  - Hardwired ethernet connection
- Networked equipment may use proprietary communications or open protocols that would allow you to change network providers in the future

# Charging Basics | Smart Charging Examples



## **Plugzio Level 1 Outlet**

\$600-1,200

No fees first 2 years;  
up to \$120 thereafter



## **EV Match Wallbox L2**

\$650 per unit

+\$200/yr per port



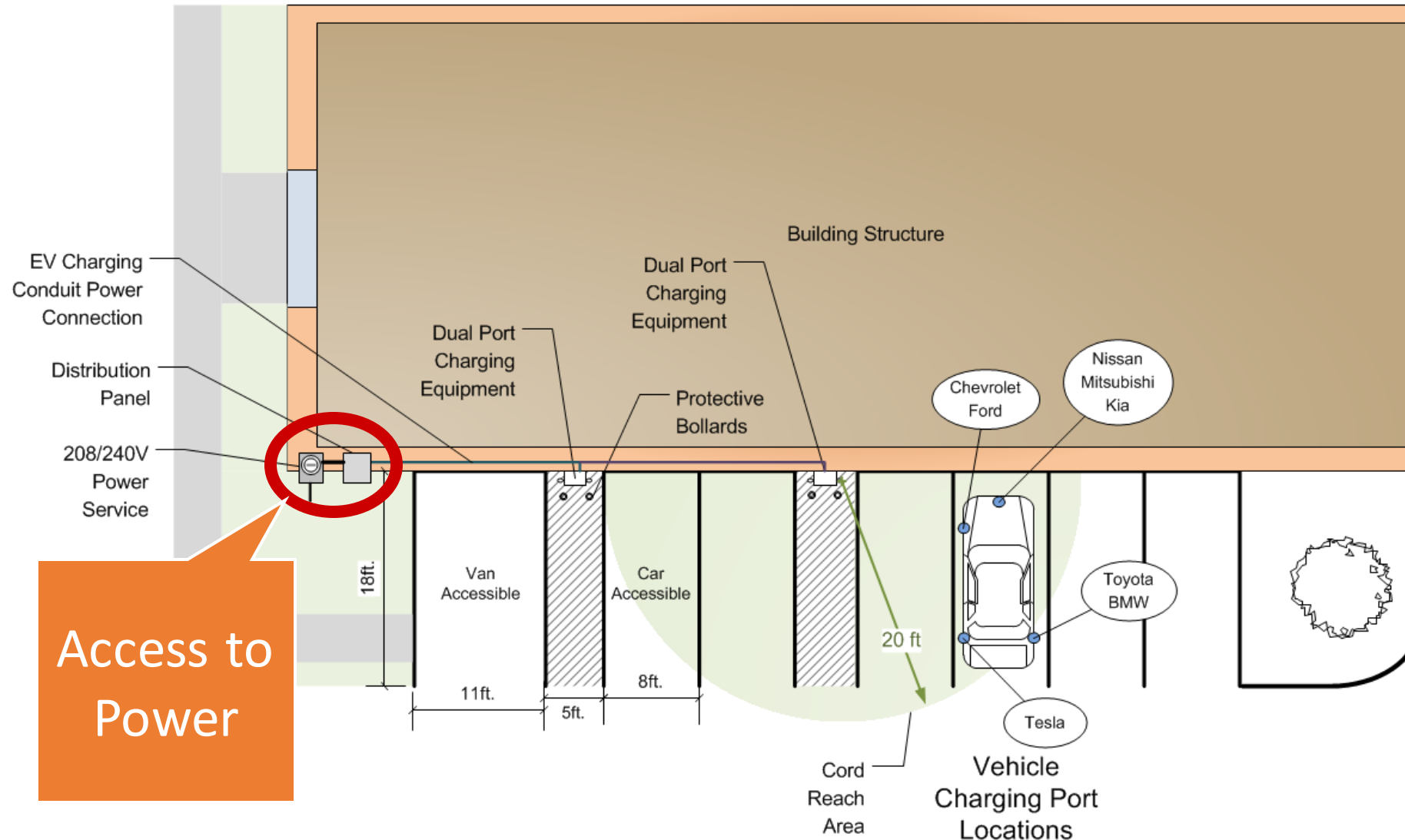
Cord  
management to  
keep cables off  
the ground

## **Flo Core L2**

\$3,500 per unit

+\$150/yr per port

# Charging Basics | Siting

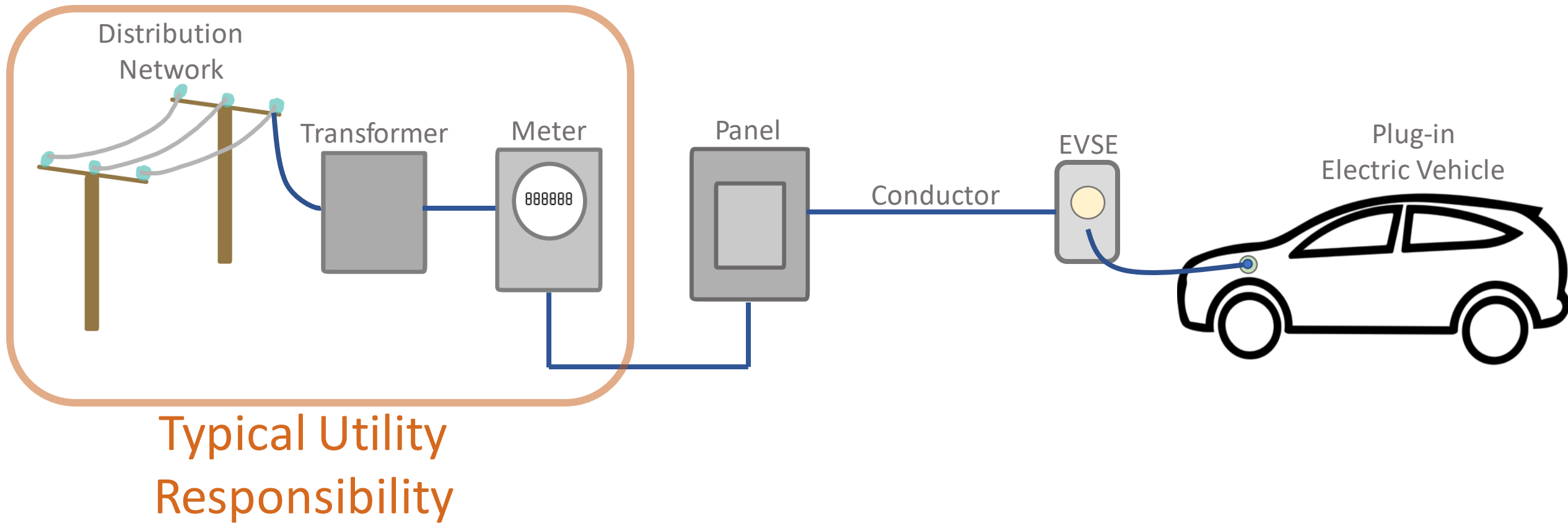


## Considerations

- Power
- Futureproofing
- ADA access
- Walkways
- Cell service
- Snow removal



# Charging Basics | Utility Role



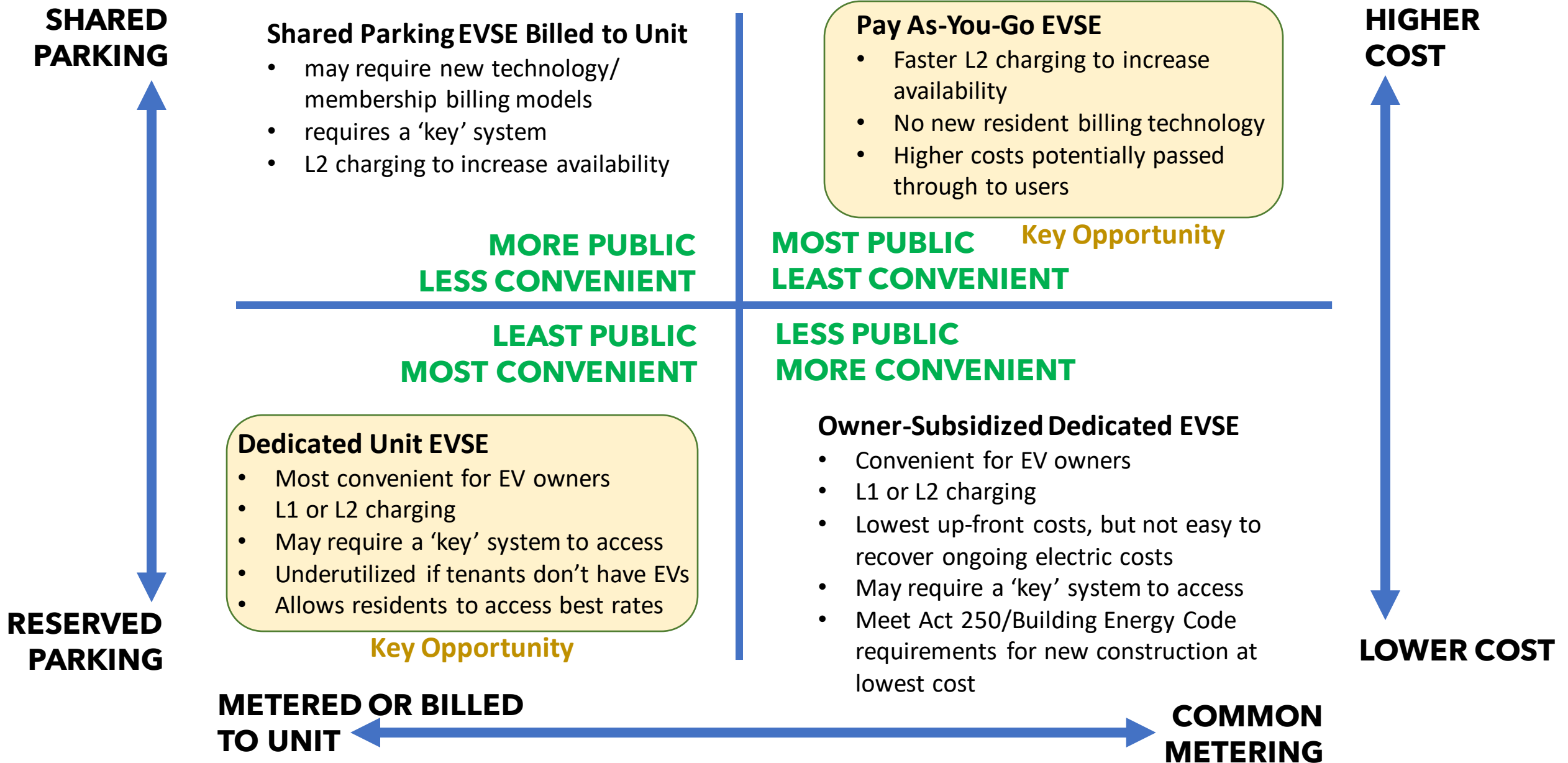
# Charging Basics | Metering & Fee Options

1. **Resident meter** – If EV owners have their own charging equipment tied into their meters, covering costs is a non-issue - they will pay for their own electricity like usual. Also streamlines access to lower cost off-peak home charging rates offered by many VT utilities.
2. **Pass-through** – If residents have their own dedicated parking and charging equipment, but it is connected to a shared/common meter, then networked charging equipment is available to report on how much energy is used and this could be billed to them.
3. **Flat rate** – EV charging could be offered to residents as an amenity, either to all residents or to residents who opt-in for a flat rate
4. **Cost to charge** – Requires charging equipment that can directly collect fees. Revenue is deposited into an account for the management company. Fees can factor in electricity costs, network subscription fees, payment processing costs, and/or extended warranties to ensure all operating costs associated with the charging equipment are covered.

# Costs | Electric Rates and Use Fees

1. **Service Costs** – If an additional service is needed there is a fixed monthly cost from the utility for each meter.
2. **Energy Costs (kWh)** – Energy costs vary depending on the utility and rate. Average rate in Vermont is about \$0.21/kWh. At that rate, a typical EV driver would be using about \$65/month in electricity.
3. **Demand Charges (kW)** – If the electric service is on a commercial rate, then it may be subject to peak power demand charges. For example, GMP charges \$18.73 per kW on one of their rates. If EV charging is happening at the same time as other peak uses it could add significantly to these costs. An EV charging at 7kW (40A) Level 2 **could add \$130/month in demand charges** on the GMP rate. For larger EVSE installations networked equipment with power management capabilities is available to reduce potential demand costs.
4. **User fees** – Current State law requires setting fees by the kWh - resale of electricity **is allowed** at EVSE. Additional fees based on time or other factors can be used as well.

# OPPORTUNITY MATRIX FOR MULTI-UNIT DWELLING EVSE CHARGING





# Program Details | Eligibility

## **Multiunit Affordable Housing**

- New or existing, with ten (10) or more dwelling units on a tract or tracts of land
- At least 50% of the units are or will be occupied by households whose income does not exceed 100% of the greater of the State or area median income

*OR*

- All units are affordable to households earning between 60 and 120 percent of area median income

## **Multiunit Housing Owned by a Nonprofit**

- New or existing, with ten (10) or more dwelling units on a tract or tracts of land
- Owned by a person that has nonprofit status under Section 501(c)(3) of the U.S. Internal Revenue Code, as amended, and is registered as a nonprofit corporation with the Office of the Secretary of State

# Program Details | Eligibility

## **Minimum Project Provisions**

- Must provide two Level 2 ports

## **Limitations**

- Funds cannot be used for projects mandated by Federal, State or Local requirements
- Funds cannot be used for expenses incurred prior to grant commencement
- No more than \$300,000 can be awarded to a single applicant
- No more than \$80,000 can be awarded to a single site
- No more than \$500,000 can be awarded to a single county

# Program Details | Standards

- Site standards
  - e.g. sufficient lighting
  - e.g. designed to prevent tripping or blocking of walkways
- Equipment standards
  - e.g. ADA compliance
  - e.g. minimum cord length of 18 ft
- Implementation and Operation Standards
  - e.g. be installed by a licensed electrician
  - e.g. fees must be posted or disclosed prior to charging the user

# Program Details | Eligible Costs

## Eligible Costs

- Planning (up to 20% of total project cost)
- Permitting fees
- Physical hardware
- Equipment Warranty (up to 5 years)
- Upgrading electric supply
- Construction costs related to installation
- Future proofing
- Signage and pavement painting
- Software subscription (up to 5 years)
- 3rd party contracts for preventative and corrective maintenance (up to 5 years)

## Ineligible Costs

- Land/parking space purchase or lease
- Taxes
- Internet connection or cell signal
- Electricity consumption and demand charges



# Program Details | Application

- Summary Information on the Applicant and the Project
- Site Specific Information
- Amount Requested
- Approximate Project Timeline
- Attachments
  - Municipal resolution (if applicant is a municipality)
  - Agency of Natural Resources Permit Navigator Summary Report
  - Project Site Plan(s) and Photograph(s)
- Scoring Criteria

# Program Details | Important Dates

**April 1<sup>st</sup>, 2022** - Application due by 4:30 pm

**April 22<sup>nd</sup>, 2022** - Grant awards announced

**Late spring, 2024** - Deadline for project completion

**Late spring, 2023 or 2024** - Annual grant reports due

**Late spring, 2028 or 2029** - Project Grant period ends  
(depending on when project was completed)

# Program Details | Resources

## Where to Start?

### **Contact your utility**

- *utility contacts can be found in Appendix F of the Application*

### **Talk to your residents**

- *understanding resident need/interest can help you plan*

### **Read up on Guides and Case Studies**

- *links can be found on page 3 of the program description*

# Q & A